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2009

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NAVTEQ
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A Word From the Publisher

Many logistics companies are experiencing something in 2009 that they never have seen before: gross revenue falling.

This decline is no surprise to anyone who tracks freight movement, because a global economic downturn that started in 2008 has led to a contraction of historic proportion in the volume of domestic and international goods being shipped.

Industry researcher Richard Armstrong of Armstrong & Associates, who worked closely with TRANSPORT TOPICS to produce the current edition of the Top 50 Logistics Companies list, said 2009 “will be the first recorded negative year in third-party logistics revenue growth since we started tracking it in 1996.”

Armstrong projects declines to occur in each of the major logistics service categories: domestic and international freight management, warehousing and distribution, and dedicated contract carriage.

As you might expect, the downturn is putting more pressure on logistics companies to cut costs as corporate executives adjust to a changed (and chastened) marketplace.

The bankruptcy and restructuring of some U.S. automakers and many of their Tier 1 suppliers will have a lasting effect on supply chains here and abroad.

From the financial turmoil and downsizing, though, new ideas are surfacing.

Senior Features Writer Daniel P. Bearth reports on increased collaboration among suppliers, using so-called “milk runs” to bring parts and materials from many suppliers to manufacturing plants on a scheduled basis and using shared space in trailers and warehouses.

It is interesting to note that such collaboration already is the norm for many new and established Internet retailers.

Logistics companies also are preparing for the future by investing in job training and technology. And as Bearth reports, they are getting help to do this investing from local, state and federal government agencies that have come to recognize that having logistics services available is a critical component of economic development.

Nowhere is this feeling more evident than in the economically hard-hit state of Michigan, where Gov. Jennifer Granholm (D) appointed a group of business, academic and government officials to serve on a Supply Chain Management Development Commission.

John Evans of Evans Distribution Systems in Melvindale, Mich., one of 11 members of the commission, said it is critical that government and industry “work together to understand the issues we face and work out solutions that will help draw in more supply-chain businesses.”

Supply-chain expertise developed for the auto industry can be used to attract other industries, such as food and chemicals, and new manufacturing operations, such as building robotic equipment and batteries for electric-powered vehicles, Evans told TT.

Logistics service providers appear in many forms. Some provide far-reaching and complex supply-chain engineering services. Others provide basic warehousing or dedicated vehicles. Many serve as freight brokers and forwarders, providing an

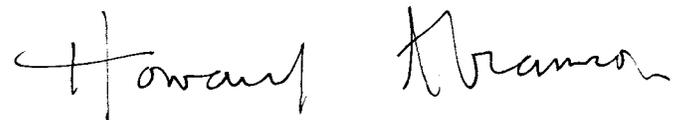
invaluable service to shippers and carriers by matching demand for freight hauling with capacity.

Many of these companies are making key adjustments to cope with the new economic landscape and the changes it has fostered. Some brokerage firms continue to enjoy double-digit revenue growth. Two of the largest cold-storage warehousing firms now have a common owner. Dedicated contract carriers shrank the size of their fleets but increased their share of the market as the trend of outsourcing of transportation services continues to grow.

There is no better way to keep up with the ever-changing nature of logistics than to keep a copy of the Top 50 Logistics Companies list close at hand.



Howard S. Abramson



Acknowledgments and Sources

Information came from company management and other sources. Revenue estimates are based on data supplied by Richard Armstrong of Armstrong & Associates, a logistics industry consultant.

Senior Features Writer Daniel P. Bearth coordinated the project. He was assisted by Karen Villar. Cover design is by George Dively, director of art and production. Layout design is by Patrick Donlon, assistant director of art and production. The 2009 TRANSPORT TOPICS Top 50 Logistics Companies is a special project of Transport Topics Publishing Group.

N. AMERICAN REVENUE (in millions)

RANK 2009	RANK 2008	COMPANY	NET GROSS		EMPLOYEES	INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			(e) = estimate	N/A = Not Applicable			
1	1	 UPS Supply Chain Solutions Alpharetta, Ga. (UPS Inc.) Bob Stoffel, Senior Vice President, Supply Chain, Strategy, Engineering and Sustainability <i>www.ups.com</i>	\$6,286 ^(e) \$8,915	N/A	N/A	Health care, retail, industrial, government, computers and electronics, automotive, business services Customers include: Anchor Blue Retail Group, Johnson & Johnson, Honeywell, Nikon, Philips Medical Systems, Smartbargains.com, RueLaLa.com, Sprint Nextel, Toshiba, Under Armour	Air and ocean freight forwarding, customs brokerage, transportation management, warehousing and distribution, supply chain consulting, dedicated contract carriage, intermodal, freight brokerage, service parts delivery and repair services, order fulfillment, returns management
2	2	 Exel Americas Westerville, Ohio (Deutsche Post DHL) John Gilbert, CEO <i>www.exel.com</i>	\$4,100 ^(e) \$4,800	27,500	N/A	Automotive, chemical, industrial, consumer packaged goods, pharmaceutical, medical, retail, apparel, food and beverage, computers and electronics Customers include: 7-Eleven, Avon, Chrysler, Diageo, DuPont, General Electric, Goodyear, John Deere, Johnson & Johnson, Kraft Foods, Office Depot, PepsiCo/Frito Lay, Procter & Gamble, Williams-Sonoma	Warehousing and distribution, customs brokerage, transportation management, supply chain consulting, order fulfillment, service parts delivery, returned goods management, residential and commercial delivery, manufacturing subassembly and packaging
3	4	 CEVA Logistics Jacksonville, Fla. (Apollo Holdings LLC) Jerry Riordan, Chief Operating Officer, Contract Logistics North America <i>www.cevalogistics.com</i>	\$2,810 N/A	19,637	N/A	Automotive, industrial, aerospace, consumer goods and retail, tires, utilities, railroads, computers and electronics, trade shows, pharmaceuticals, printed materials, oil and gas, apparel, entertainment equipment Customers include: Amdahl, BMW, CSX Corp., Ford Motor Co., General Motors, Hewlett-Packard, Honda, John Deere, Michelin, Nacco Materials Handling Group, Neiman Marcus, Rolls-Royce, Sears, Surface Deployment and Distribution Centers, United Stationers, Visteon Automotive Services	Manufacturing support and subassembly, transportation management, supply chain consulting, dedicated contract carriage, warehousing and distribution, returns management, home delivery, air and ocean freight forwarding, customs brokerage, expedited transportation, project management
4	7	 Caterpillar Logistics Services Morton, Ill. (Caterpillar Inc.) Steve Larson, CEO <i>www.catlogistics.com</i>	\$2,333 ^(e) \$3,456 ^(e)	12,000	N/A	Automotive, industrial equipment, manufacturing, mining, aerospace and defense, oil and natural gas, computers and electronics, consumer durables Customers include: Agco, Bombardier Aerospace, Caterpillar, Daimler, Emerson Electric, Fisher Controls, Harley-Davidson, Land Rover, U.S. Cellular	Warehousing and distribution, transportation management, manufacturing subassembly, materials management, maintenance, repair and operations, order fulfillment, returned goods management, trade management, supply chain consulting, information technology
5	5	 DB Schenker Freeport, N.Y. (Deutsche Bahn AG, Essen, Germany) Heiner Murmann, CEO <i>www.dbschenkerusa.com</i>	\$1,913 ^(e) \$2,772	7,000	N/A	Computers and electronics, aerospace and airlines, health care, retail, consumer goods, furniture, perishables Customers include: N/A	Air and ocean freight forwarding, customs brokerage, transportation management, packaging, order fulfillment, warehousing and distribution, supply chain consulting
6	8	 Ryder System Miami NYSE: R Gregory Swienton, Chairman and CEO <i>www.ryder.com</i>	\$1,867 \$2,191	28,000	N/A	Automotive, aerospace, industrial manufacturing, computers and electronics, construction and building materials, utilities, consumer packaged goods, retail Customers include: iGPS Inc., Reckitt Benckiser, Stonyfield Farm, Whirlpool	Transportation management, supply chain consulting, dedicated contract carriage, air/ocean freight forwarding, freight brokerage, freight payment/auditing, returns management, warehousing and distribution, product assembly, order fulfillment, service part logistics, customs brokerage, insurance, intermodal, home delivery

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			(e) = estimate N/A = Not Applicable				
7	6	 Schneider National Inc. Green Bay, Wis. Christopher Lofgren, CEO <i>www.schneiderlogistics.com</i>	\$1,754 ^(e) \$2,628 ^(e)	17,250	Automotive, consumer products and retail, manufacturing, computers and electronics, food and beverage, chemicals, health care, paper Customers include: Remy International, Dow Chemical, Fiji Water, Ford Motor Co., General Motors, Honeywell, Kimberly-Clark, MillerCoors, PolyOne, Quaker Oats, Shell Oil, Thomson Multimedia, Wal-Mart, Whirlpool	Transportation management, supply chain consulting, dedicated contract carriage, air and ocean freight forwarding, freight brokerage, customs brokerage, intermodal, warehousing and distribution	
8	11	 C.H. Robinson Worldwide Eden Prairie, Minn. Nasdaq: CHRW John Wiehoff, Chairman and CEO <i>www.chrobinson.com</i>	\$1,375 \$8,579	7,300	Food and beverage, retail, paper products, manufacturing Customers include: Wal-Mart, Anheuser-Busch, Clorox, Ecolab, Fastenal Co., MackayMitchell Envelope Co., Ocean Spray, Hickory Farms	Freight brokerage, transportation management, air and ocean freight forwarding, supply chain consulting, dedicated contract carriage, warehousing, produce sourcing, fuel management and driver payroll services	
9	10	 APL Logistics Oakland, Calif. (NOL Group, Singapore) Jim McAdam, President <i>www.apllogistics.com</i>	\$1,324 ^(e) N/A	4,500	Retail, consumer packaged goods, automotive, computers and electronics Customers include: Colgate-Palmolive, Dow Corning, General Motors, Kellogg Co., Nike, Procter & Gamble, Stein Mart, The Gap, Target	Air and ocean freight forwarding, warehousing and distribution, transportation management, supply chain consulting	
10	3	 J.B. Hunt Transport Services Lowell, Ark. Kirk Thompson, CEO John Roberts III, President, Dedicated Contract Services <i>www.jbhunt.com</i>	\$1,136 N/A	14,667	General merchandise and specialty retail, building products, food and beverage, forest and paper products, rubber and plastic products, automotive, pharmaceuticals Customers include: Circuit City, Family Dollar, Orchard Supply Hardware, PPG Industries, Standard Furniture, Home Depot, Weyerhaeuser	Dedicated contract carriage, freight brokerage	
11	12	 Greatwide Logistics Services Dallas (Centerbridge Capital Partners, D.E. Shaw Group) Raymond Greer, CEO <i>www.greatwide.com</i>	\$1,043 \$1,200	2,800	Grocery, food and beverage, produce, retail, consumer packaged goods Customers include: Wal-Mart, Nordstrom, Tyson Foods, SuperValu, Kroger Co.	Dedicated contract carriage, freight brokerage, warehousing and distribution, transportation management	
12	39	 FedEx Global Supply Chain Services Memphis, Tenn. (FedEx Corp.) Tom Schmitt, President <i>www.fedex.com</i>	\$999 ^(e) \$1,970 ^(e)	N/A	Automotive, computers and electronics, health care, retail Customers include: N/A	Customs brokerage, air and ocean freight forwarding, freight brokerage, warehousing and distribution, order fulfillment, freight management, international trade consulting	
13	14	 Penske Logistics Reading, Pa. (Penske Truck Leasing) Vince Hartnett, President <i>www.penskelogistics.com</i>	\$954 ^(e) \$2,980	9,600	Automotive, health care, chemicals, manufacturing, aerospace, consumer goods, retail Customers include: BMW, Bombardier, Cardinal Health, Merck, Whirlpool, Eaton, Ford Motor, Royal DSM N.V., General Motors	Transportation management, warehousing and distribution, supply chain consulting, dedicated contract carriage, air and ocean freight forwarding	

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RANK 2009	RANK 2008	COMPANY	NET GROSS (e) = estimate N/A = Not Applicable	EMPLOYEES	INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
14 	21	Kuehne + Nagel Contract Logistics Jersey City, N.J. (Kuehne + Nagel International AG, Switzerland) Rolf Altorfer, President <i>www.kuehne-nagel.com</i>	\$844 ^(e) \$3,939 ^(e)	N/A	Computers and electronics, retail, pharmaceutical and health care, industrial, automotive Customers include: N/A	Ocean and air freight forwarding, customs brokerage, transportation management, warehousing and distribution, supply chain consulting
15 	15	Werner Global Logistics Omaha, Neb. (Werner Enterprises) Derek Leathers, President <i>www.werner.com</i>	\$826 \$1,052	12,055	Retail, consumer goods, apparel, beverages, energy, food products, paper products, electronics, building materials Customers include: Anheuser-Busch, ConAgra, Dollar General, General Mills, Knauf Insulation, Perdue Farms, Sears, Target, Wal-Mart	Dedicated contract carriage, transportation management, intermodal, air and ocean freight forwarding, customs brokerage, freight brokerage, supply chain consulting
16 	13	Swift Transportation Co. Phoenix Jerry Moyes, CEO <i>www.swifttrans.com</i>	\$800 ^(e) N/A	20,000	Food and beverage, retail, consumer products, health care, paper products, manufactured goods Customers include: N/A	Dedicated contract carriage, intermodal
16 	17	NFI Industries Cherry Hill, N.J. Sid Brown, CEO Joe Roeder, President, Logistics/Distribution <i>www.nfiindustries.com</i>	\$800 N/A	5,500	Food and groceries, beverage, retail, consumer goods, computers and electronics Customers include: N/A	Warehousing and distribution, transportation management, dedicated contract carriage, intermodal, order fulfillment, supply chain consulting, air and ocean freight forwarding, trade management, equipment leasing, assembly and packaging
17 	24	Genco Supply Chain Solutions Pittsburgh Herb Shear, CEO <i>www.genco.com</i>	\$789 N/A	7,110	Retail, government, pharmaceutical, consumer electronics, consumer packaged goods, food and beverage, health care Customers include: N/A	Warehousing and distribution, returned goods management, asset recovery, transportation management, supply chain consulting, parcel management, damaged goods research and facilities engineering
18 	18	AmeriCold Logistics Atlanta (Yucaipa Companies) Jos Opdeweegh, CEO <i>www.americoldrealty.com</i>	\$740 ^(e) \$870 ^(e)	6,100	Food and groceries, consumer goods Customers include: N/A	Refrigerated warehousing and distribution, transportation management, returned goods management, facility engineering and design
19 	20	Expeditors International of Washington Seattle Nasdaq: EXPD Peter Rose, Chairman and CEO R. Jordan Gates, President <i>www.expeditors.com</i>	\$694 \$1,542	5,220	Automotive and aerospace, chemicals, computers and electronics, retail, oil and energy, health care, telecommunications Customers include: Ace Hardware, Costco, Ford Motor, General Motors, Motorola, Trane	Air and ocean freight forwarding, customs brokerage, transportation management, order fulfillment, warehousing and distribution, project cargo, insurance
20 	16	Ruan Transport Corp. Des Moines, Iowa John Ruan III, Chairman and CEO <i>www.ruan.com</i>	\$683 \$779	4,793	Retail, grocery, dairy, industrial gases, food products, manufacturing, medical, chemicals, metals Customers include: Aigas, Birdseye Foods, California Dairies, HNI, Johnson Controls, Kroger, Polaris, Target	Dedicated contract carriage, freight brokerage, supply chain consulting, transportation management, warehousing and distribution

N. AMERICAN REVENUE (in millions)

RANK 2009	RANK 2008	COMPANY	NET GROSS		EMPLOYEES	INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			(e) = estimate N/A = Not Applicable				
21 	22	YRC Logistics Overland Park, Kan. (YRC Worldwide) John Carr, President <i>www.yrclogistics.com</i>	\$622 \$1,062 ^(e)	4,100	Automotive, computers and electronics, consumer goods, cosmetics and personal care, food and groceries, health care, industrial, metals, office equipment, oil and energy, plastics, print and publishing, retail, utilities Customers include: N/A	Warehousing and distribution, transportation management, supply chain consulting, facilities engineering, assembly and packaging, order fulfillment, dedicated contract carriage, freight brokerage, air and ocean freight forwarding, customs brokerage, information technology	
22 	19	UTi Worldwide Long Beach, Calif. Eric Kirchner, CEO <i>www.go2uti.com</i>	\$599 \$1,435	6,832	Pharmaceutical, retail, consumer goods, apparel, chemical, automotive, computers and electronics Customers include: Estee Lauder, Dow Corning, Home Depot, DuPont, Michelin, Panasonic, JohnsonDiversey	Air and ocean freight forwarding, customs brokerage, warehousing and distribution, transportation management, order fulfillment, manufacturing subassembly, packaging, freight brokerage, dedicated contract carriage, supply chain consulting, returned goods management, facilities engineering, information technology	
23 	23	Ozburn-Hessey Logistics Brentwood, Tenn. (Welsh, Carson, Anderson & Stowe) Scott McWilliams, CEO <i>www.ohl.com</i>	\$581 \$1,068	6,000	Food and beverages, grocery, apparel, consumer electronics and packaged goods, health care, publishing, chemical Customers include: American Italian Pasta Co., Ampad, Method Products, PetSafe, Sara Lee, Starbucks	Warehousing and distribution, transportation management, order fulfillment, air and ocean freight forwarding, freight brokerage, service parts management, returned goods management, customs brokerage, information technology, trade management, parcel shipping	
24 	25	Menlo Worldwide Logistics San Mateo, Calif. (Con-way Inc.) Robert Bianco, President <i>www.menloworldwide.com</i>	\$510 \$1,511	6,500	Automotive, computers and electronics, chemicals, industrial, retail, consumer packaged goods, government Customers include: Cisco Systems, Dow Chemical, Electrolux, Embraer, General Motors, Hewlett-Packard, Getinge, Network Appliances, Ricoh Electronics, Starbucks	Transportation management, warehouse and distribution, freight brokerage, dedicated contract carriage, supply chain consulting, assembly and packaging, order fulfillment, returns management	
25 	26	TransForce Inc. Saint-Laurent, Quebec TSE: TFI.UN Alain Bedard, Chairman and CEO <i>www.transforce.ca</i>	\$489	15,270	N/A Customers include: Ford Motor Co., Electrolux, Staples	Warehousing and distribution, transportation management, freight brokerage, dedicated contract carriage, intermodal, personnel leasing, waste management	
26 	27	Jacobson Cos. Des Moines, Iowa (Oak Hill Capital Partners) Brian Lutt, CEO <i>www.jacobsonco.com</i>	\$481 \$660	7,000	Consumer packaged goods, food and beverage, chemicals and hazardous materials, appliance, automotive, consumer electronics, health care, health and beauty, industrial parts, packaging, paper and plastics, pharmaceuticals Customers include: Barilla Pasta, BASF Corp., Cadbury Adams, Coors Brewing, DuPont, Hershey's, Huhtamaki Americas, Kohler, Lennox, Merial Limited, PepsiCo	Warehousing and distribution, packaging and assembly, manufacturing, dedicated contract carriage, freight brokerage, transportation management, order fulfillment, customs brokerage, supply chain consulting, information technology services, freight payment and auditing, industrial staffing	

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27	28	New Breed Logistics High Point, N.C. Louis DeJoy, CEO  www.newbreed.com	\$480 N/A	6,800	Aerospace and government, consumer packaged goods, manufacturing, retail, computers and electronics, telecommunications Customers include: Avaya, Boeing, Dematic, Hallmark, Hamilton Sundstrand, Laerdal Medical, Motorola, Pratt & Whitney, Procter & Gamble, Siemens Medical Solutions, Sony Electronics, U.S. Marine Corps., U.S. Postal Service, Verizon Wireless	Warehousing and distribution, returns management, product refurbishment and repair, manufacturing support, service parts logistics, transportation management, supply chain consulting
28	9	Pacer International Concord, Calif. (Nasdaq: PACR) Michael Uremovich, Chairman and CEO  www.pacer.com	\$428 \$2,088	1,601	Automotive, food and beverage, retail, paper and printing, consumer durable goods, electronics Customers include: Big Lots, Continental Tire, DFS Group, Ford Motor, General Electric, Osram Sylvania, Faurecia, IKEA, International Paper, JCPenney, Lear, Mariani Packing Co., Nestle, Scotts Co., Shaw Industries, Sony, S.C. Johnson, Toyota	Intermodal, freight brokerage, ocean freight forwarding, warehousing and distribution, supply chain consulting, transportation management, freight payment
29	31	Kenco Logistic Services Chattanooga, Tenn. (Kenco Group) Gary Mayfield, CEO  www.kenocgroup.com	\$400 ^(e) N/A	4,000	Automotive aftermarket, apparel, appliances, consumer products, electronics, food, furniture, medical equipment, paper products, pharmaceuticals, retail, textile fibers Customers include: Audiovox, Cummins, Electrolux, Honeywell, Kimberly-Clark, Kohler, Komatsu, McKessen, Mead Johnson Nutrition, Philip Morris, Ralston Foods, R.J. Reynolds, Stokke, Stryker, Whirlpool	Warehousing and distribution, transportation management, returned goods management and asset recovery, dedicated contract carriage, information technology
30	29	Total Logistic Control Holland, Mich. (Supervalu Inc.) Peter Westermann, President  www.totallogistic.com or www.tlctmone.com	\$367 N/A	2,500	Food and beverage, consumer products, groceries, retail Customers include: Sara Lee, ConAgra, Diageo, Kraft Foods, Johnsonville, Dean Foods Co.	Warehousing and distribution, transportation management, dedicated contract carriage, supply chain consulting, assembly and packaging, order fulfillment, returns management
31	32	U.S. Xpress Enterprises Chattanooga, Tenn. Patrick Quinn, Co-Chairman Max Fuller, Co-Chairman  www.usxpress.com	\$341 N/A	11,100	Retail, manufacturing, building products, automotive Customers include: Dollar General, Dollar Tree, Kroger, Michelin, Target	Dedicated contract carriage, warehousing and distribution, intermodal
32	33	Ingram Micro Logistics Santa Ana, Calif. (Ingram Micro Inc.) Gregory Spierkel, CEO  www.ingrammicro.com	\$330 ^(e) N/A	N/A	Computers and electronics, manufacturing, retail Customers include: N/A	Warehousing and distribution, assembly and packaging, transportation management, returned goods management, order fulfillment, financial services, information technology

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			(e) = estimate	N/A = Not Applicable			
33	36	ATC Logistics & Electronics Fort Worth, Texas Antony Francis, President <i>www.atcle.com</i>	\$322 (e) \$353		2,583	Telecommunications, consumer electronics, medical, automotive Customers include: AT&T, General Motors, LG, Pantech, TiVo, TomTom	Warehousing and distribution, order fulfillment, packaging, electronics repair and testing, returned goods management, asset recovery
							
34	30	Cardinal Logistics Management Concord, N.C. (GTCR Golder, Rauner) Vin McLoughlin, Chairman <i>www.cardlog.com</i>	\$285 \$297		1,515	Construction and building materials, manufacturing, food and beverage, automotive aftermarket Customers include: AutoZone, Eastman Kodak, Kraftmaid Cabinetry, Land O'Lakes, Office Depot, PetSmart	Home and job-site delivery, dedicated contract carriage, transportation management, supply chain consulting, warehousing and distribution
							
35	34	Logistics Insight Corp. Warren, Mich. H.E. Wolfe, CEO <i>www.4linc.com</i>	\$248 N/A		1,880	Automotive, industrial, aerospace and defense Customers include: Auto Alliance, Chrysler Group, CNH, Cummins Turbo Technologies, Ford Motor, General Motors, Nissan, Pratt & Whitney	Dedicated contract carriage, air and ocean freight forwarding, warehousing and distribution, manufacturing subassembly, container management, residential delivery
							
36	35	3PD Inc. Marietta, Ga. (Arcapita Inc.) Karl Meyer, Chairman and CEO <i>www.3pd.com</i>	\$247 N/A		575	Appliances, building materials, furniture, electronics Customers include: Home Depot, West Elm, GE Appliance, hhgregg Appliances Inc.	Dedicated contract carriage, residential delivery, warehousing and distribution
							
37	40	Hub Group/Unyson Logistics Downers Grove, Ill. Nasdaq: HUBG David Yeager, CEO Mark Yeager, President <i>www.hubgroup.com</i> <i>www.unysonlogistics.com</i>	\$234 \$1,860		1,420	Retail, food and beverage, apparel, electronics, automotive, consumer goods Customers include: Big Lots, General Mills, Home Depot, Ingersoll Rand, Southeastern Container, Rexam Plastics, WD 40 Co., Oatey Corp., Toys R Us	Intermodal, freight brokerage, transportation management, supply chain consulting
							
38	42	DSC Logistics Des Plaines, Ill. Ann Drake, CEO <i>www.dsclogistics.com</i>	\$215 (e) N/A		2,000	Food and groceries, consumer goods, computers and electronics, paper, health care Customers include: Cardinal Health, Kellogg Co., Kimberly-Clark, J.M. Smucker Co., MeadWestvaco, Yamaha	Warehousing and distribution, packaging, order fulfillment, transportation management, supply chain consulting, information technology
							
39	43	BDP International Philadelphia Richard Bolte Jr., CEO <i>www.bdpinternational.com</i>	\$201 (e) \$1,600 (e)		2,300	Chemicals, retail, consumer goods, machinery Customers include: Bayer, Cargill, Carrier, ConocoPhillips, Dow Chemical, DuPont, Heineken USA, Honeywell, Johnson & Johnson, Marks & Spencer, Revlon, Rohm & Haas, Trek Bicycle, Wacker	Air and ocean freight forwarding, customs brokerage, warehousing and distribution, order fulfillment, project management, supply chain consulting
							

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			(e) = estimate	N/A = Not Applicable			
40	41	 NYK Logistics Long Beach, Calif. (NYK Group, Tokyo) Yutaka Miyaji, CEO Thomas Perdue, Chief Operating Officer <i>www.nyklogistics.com</i>	\$200 ^(e) \$921 ^(e)	N/A		General merchandise and specialty retail, consumer electronics, automotive, food and beverage, health care, chemicals, building materials Customers include: Target, JCPenney, Procter & Gamble, Sony, Dollar Tree, Puma, Home Depot, Lennox, Ford, Wal-Mart, Kohl's	Transportation management, intermodal, freight brokerage, warehousing and distribution, air and ocean freight forwarding, returns management, dedicated contract carriage, supply chain consulting
41	44	 SADDLE CREEK CORPORATION Lakeland, Fla. Clifford Otto, President <i>www.saddlecrk.com</i>	\$178 N/A	1,600		Retail, food and grocery, beverage, consumer goods, paper, alcohol, tobacco, electronics, health and beauty care Customers include: Anheuser-Busch, Arizona Beverage Co., Brother International, Coca-Cola, Coty Inc., Dial Corp., Del Monte Foods, International Paper, Philip Morris, Pepsi-Cola North America, Quaker Oats, Sam's Club, Scotts Co., Walt Disney World	Warehousing and distribution, transportation management, contract packaging
42	Not Ranked	 BRIGHTPOINT <small>YOUR SUCCESS IS OUR BUSINESS</small> Brightpoint North America Plainfield, Ind. (Brightpoint Inc.) J. Mark Howell, President <i>www.brightpoint.com</i>	\$163 ^(e) \$429 ^(e)	N/A		Telecommunications Customers include: Alltel, Cricket Communications, MetroPCS, Motorola, Sprint Nextel, T-Mobile, TracFone, Virgin Mobile USA	Warehousing and distribution, order fulfillment, assembly and packaging, transportation management, return goods management
43	46	 AVERITT Cookeville, Tenn. Gary Sasser, CEO <i>www.averittpress.com</i>	\$153 \$220	N/A		Automotive, retail, food products, utilities, computers and electronics, apparel, building materials Customers include: BMW, Cracker Barrel, Dell, Dollar General, General Electric, Home Depot, Honda, International Automotive Components, Lexmark, Mercedes-Benz, OshKosh B'Gosh, Saturn, Shoe Carnival, Vanity Fair	Transportation management, dedicated contract carriage, warehousing and distribution, air and ocean freight forwarding, freight brokerage, intermodal, supply chain consulting, customs brokerage
44	45	 LANDSTAR Jacksonville, Fla. Nasdaq: LSTR Henry Gerkens, CEO <i>www.landstar.com</i>	\$152 ^(e) \$996 ^(e)	1,300		Lumber and building materials, metals, chemicals, paper, automotive products, heavy machinery, food products, retail, consumer electronics, ammunition and explosives, military hardware Customers include: N/A	Freight brokerage, intermodal, air and ocean freight forwarding, warehousing, transportation management
45	47	 kane Scranton, Pa. Richard Kane, CEO <i>www.kaneisable.com</i>	\$150 N/A	1,205		Food and beverage, confectionary, retail, apparel, consumer goods, health care Customers include: Sanofi-Aventis, E&J Gallo Winery, Hershey Foods, Kimberly-Clark, Kraft Foods/Nabisco, Pennsylvania Liquor Control Board, The Topps Co., Procter & Gamble, Sam's Club, Wal-Mart	Warehousing and distribution, packaging, dedicated contract carriage

N. AMERICAN REVENUE (in millions)

RANK 2009	RANK 2008	COMPANY	NET GROSS (e) = estimate N/A = Not Applicable	EMPLOYEES	INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
46	Not Ranked	SCI Group Toronto (Canada Post Group) Jim Eckler, CEO <i>www.scigroup.com</i>	\$128 ^(e) N/A	N/A	Retail, telecommunications, electronics Customers include: Bell Canada, Xerox, Pitney Bowes, Siemens, Amazon.ca	Warehousing and distribution, order fulfillment, assembly and packaging, service parts and repair, transportation management, returned goods management, supply chain consulting
						
47	50	TransGroup Worldwide Logistics Seattle Ron Lee, President North America <i>www.transgroup.com</i>	\$126 ^(e) \$280 ^(e)	1,100	Automotive, apparel and retail, wine and vineyard, medical equipment, marine and aviation, film and entertainment, printed material and packaging, telecommunications and electronics Customers include: N/A	Air and ocean freight forwarding, customs brokerage, warehousing and distribution, asset recovery, project cargo
						
48	37	England Logistics Salt Lake City, Utah (C.R. England Inc.) Josh England, President <i>www.Englandlogistics.com</i>	\$125 \$600	1,737	Food and beverages, retail, sporting goods Customers include: Coca-Cola, Wal-Mart, The Sports Authority, Frito-Lay, Nestlé	Dedicated contract carriage, freight brokerage, transportation management, warehousing, air and ocean forwarding, intermodal
						
48	Not Ranked	Aerospace Products International Memphis, Tenn. (First Aviation Services) Ahmed Metwalli, President <i>www.apeworldwide.com</i>	\$125 ^(e) N/A	N/A	Aviation Customers include: Cirrus Aircraft	Warehousing and distribution, assembly and packaging, order fulfillment, returned goods management
						
48	Not Ranked	Landair Transport Greeneville, Tenn. Scott Niswonger, CEO John Tweed, President <i>www.landair.com</i>	\$125 ^(e) N/A	1,300	Retail, manufacturing Customers include: Sonoco, Lowe's, John Deere, Consolidated Stores, DuPont	Dedicated contract carriage, warehousing and distribution, transportation management, supply chain consulting
						
49	Not Ranked	Verst Group Logistics Walton, Ky. Paul Verst, CEO <i>www.verstgroup.com</i>	\$124 \$134	1,300	Consumer packaged goods, automotive, food and beverage, grocery, retail, paper Customers include: Kroger, Huhtamaki, Ingersoll Rand, Procter & Gamble	Warehousing and distribution, packaging and assembly, transportation management, freight brokerage, dedicated contract carriage
						
50	49	Summit Logistics International Carteret, N.J. (Summit Management Group) Robert O'Neill, CEO <i>www.sumlogint.com</i>	\$112 \$341	700	Apparel, consumer packaged goods, retail Customers include: Under Armour, Sears, Macy's, Foot Locker, Jones Apparel Group, VF Corp.	Warehousing and distribution, order fulfillment, assembly and packaging, intermodal, air and ocean freight forwarding, supply chain consulting
						

Top 25 Freight Forwarders

- 1 UPS Supply Chain Solutions**
 Net Revenue: \$4.6 billion
 Gross Revenue: \$6.3 billion
 Headquarters: Atlanta
- 2 DHL Global Forwarding**
 Net Revenue: \$3.3 billion
 Gross Revenue: \$15.6 billion
 Headquarters: Plantation, Fla.
- 3 DB Schenker**
 Net Revenue: \$2 billion
 Gross Revenue: \$10.1 billion
 Headquarters: Germany
- 4 Kuehne + Nagel International**
 Net Revenue: \$1.96 billion
 Gross Revenue: \$13.8 billion
 Headquarters: Switzerland
- 5 NYK Logistics**
 Net Revenue: \$1.86 billion
 Gross Revenue: \$4.2 billion
 Headquarters: Japan

6 Panalpina Group
 Net Revenue: \$1.62 billion
 Gross Revenue: \$9.9 billion
 Headquarters: Switzerland

7 Expeditors International of Washington
 Net Revenue: \$1.6 billion
 Gross Revenue: \$5.6 billion
 Headquarters: Seattle

8 Maersk Logistics/Damco
 Net Revenue: \$1.27 billion
 Gross Revenue: \$2.9 billion
 Headquarters: Denmark

9 Sinotrans Shipping Ltd.
 Net Revenue: \$1.26 billion
 Gross Revenue: \$5.7 billion
 Headquarters: Hong Kong

10 SDV International Logistics
 Net Revenue: \$1.17 billion
 Gross Revenue: \$5.6 billion
 Headquarters: France

11 Agility Logistics
 Net Revenue: \$975 million
 Gross Revenue: \$3.9 billion
 Headquarters: Kuwait

12 Hellmann Worldwide Logistics
 Net Revenue: \$830 million
 Gross Revenue: \$4.2 billion
 Headquarters: Germany

13 DSV Air & Sea
 Net Revenue: \$515 million
 Gross Revenue: \$2.6 billion
 Headquarters: Denmark

14 Yusen Air & Sea Service
 Net Revenue: \$507 million
 Gross Revenue: \$2.1 billion
 Headquarters: Japan

15 SNCF Geodis
 Net Revenue: \$500 million
 Gross Revenue: \$2.4 billion
 Headquarters: France

16 Kintetsu World Express
 Net Revenue: \$477 million
 Gross Revenue: \$2.9 billion
 Headquarters: Japan

17 CEVA Logistics
 Net Revenue: \$346 million
 Gross Revenue: \$1 billion
 Headquarters: The Netherlands

18 FedEx Trade Networks
 Net Revenue: \$265 million
 Gross Revenue: \$853 million
 Headquarters: Memphis, Tenn.

19 Dimerco Express Group
 Net Revenue: \$260 million
 Gross Revenue: \$519 million
 Headquarters: Taiwan

20 Kerry Logistics
 Net Revenue: \$220 million
 Gross Revenue: \$1.1 billion
 Headquarters: Hong Kong

21 BDP International
 Net Revenue: \$201 million
 Gross Revenue: \$1.6 billion
 Headquarters: Philadelphia

22 Logwin AG
 Net Revenue: \$195 million
 Gross Revenue: \$812 million
 Headquarters: Germany

23 UTI Worldwide
 Net Revenue: \$167 million
 Gross Revenue: \$628 million
 Headquarters: British Virgin Islands

24 Phoenix International Freight Services
 Net Revenue: \$164 million
 Gross Revenue: \$865 million
 Headquarters: Wood Dale, Ill.

25 Toll Global Forwarding
 Net Revenue: \$58 million
 Gross Revenue: \$304 million
 Headquarters: Australia

Source: Armstrong & Associates

Top 25 Warehousing Firms

- 1 Exel Americas**
 Total Space: 86 million sq. ft.
 Number of Warehouses: 441
- 2 Genco Supply Chain Solutions**
 Total Space: 37 million sq. ft.
 Number of Warehouses: 125
- 3 Jacobson Cos.**
 Total Space: 34 million sq. ft.
 Number of Warehouses: 150
- 4 CEVA Logistics**
 Total Space: 33 million sq. ft.
 Number of Warehouses: 164
- 5 Caterpillar Logistics Services**
 Total Space: 29 million sq. ft.
 Number of Warehouses: 110

6 Ozburn-Hessey Logistics
 Total Space: 28.2 million sq. ft.
 Number of Warehouses: 120

7 AmeriCold Logistics
 Total Space: 27 million sq. ft.
 Number of Warehouses: 104

8 UTi Worldwide
 Total Space: 26.4 million sq. ft.
 Number of Warehouses: 200

9 Kenco Logistics Services
 Total Space: 25 million sq. ft.
 Number of Warehouses: 100

10 UPS Supply Chain Solutions
 Total Space: 20 million sq. ft.
 Number of Warehouses: 100

10 MBX Logistics
 Total Space: 20 million sq. ft.
 Number of Warehouses: 51

11 Ryder System
 Total Space: 19 million sq. ft.
 Number of Warehouses: 200

12 VersaCold Logistics Services
 Total Space: 18.1 million sq. ft.
 Number of Warehouses: 118

13 NFI Distribution
 Total Space: 18 million sq. ft.
 Number of Warehouses: 50

14 Menlo Worldwide Logistics
 Total Space: 17 million sq. ft.
 Number of Warehouses: 120

15 Penske Logistics
 Total Space: 16.2 million sq. ft.
 Number of Warehouses: 155

16 APL Logistics
 Total Space: 15.3 million sq. ft.
 Number of Warehouses: 65

17 DSC Logistics
 Total Space: 15 million sq. ft.
 Number of Warehouses: 37

18 Kuehne + Nagel Contract Logistics
 Total Space: 14.2 million sq. ft.
 Number of Warehouses: 61

19 Warehouse Specialists Inc.
 Total Space: 14 million sq. ft.
 Number of Warehouses: 45

20 Schneider Logistics
 Total Space: 13 million sq. ft.
 Number of Warehouses: 19

21 Saddle Creek Corp.
 Total Space: 12.4 million sq. ft.
 Number of Warehouses: 44

22 Total Logistic Control
 Total Space: 9.1 million sq. ft.
 Number of Warehouses: 29

23 Kane Is Able Inc.
 Total Space: 8.5 million sq. ft.
 Number of Warehouses: 19

24 New Breed Logistics
 Total Space: 8 million sq. ft.
 Number of Warehouses: 53

25 Preferred Freezer Services
 Total Space: 6.7 million sq. ft.
 Number of Warehouses: 24

Sources: Armstrong & Associates
 and company reports

Top 25 Dedicated Contract Carriers

1 J.B. Hunt Dedicated Contract Services Total Power Units: 4,622	4 Swift Transportation Total Power Units: 3,400	10 UPS Supply Chain Solutions Total Power Units: 2,000	16 England Logistics Total Power Units: 1,086	22 Scully Distribution Services Total Power Units: 550
2 Greatwide Dedicated Transport Total Power Units: 3,983	5 Ruan Transport Corp. Total Power Units: 3,391	11 Exel Americas Total Power Units: 1,500	17 Logistics Insight Corp. Total Power Units: 790	23 AIM NationalLease Total Power Units: 525
3 Ryder System Total Power Units: 3,654	6 Werner Enterprises Total Power Units: 3,150	12 Cardinal Logistics Management Corp. Total Power Units: 1,495	18 Averitt Express Total Power Units: 722	24 CRST Dedicated Total Power Units: 500
	7 Penske Logistics Total Power Units: 2,944	13 U.S. Xpress Enterprises Total Power Units: 1,315	19 CEVA Logistics Total Power Units: 691	25 Landstar System Total Power Units: 461
	8 Schneider National Inc. Total Power Units: 2,500	14 NFI Transportation Total Power Units: 1,300	20 Jacobson Cos. Total Power Units: 619	
	9 YRC Logistics Total Power Units: 2,055	15 3PD Inc. Total Power Units: 1,214	21 Crete Carrier Corp. Total Power Units: 600	

Sources: Armstrong & Associates and company reports

Top 25 Freight Brokerage Firms

1 C.H. Robinson Worldwide Net Revenue: \$1.2 billion Gross Revenue: \$7.1 billion Types of Freight: Dry van and refrigerated TL, flatbed, LTL, bulk, rail, intermodal, expedited	6 Total Quality Logistics Net Revenue: \$107 million Gross Revenue: \$531 million Types of Freight: Dry van and refrigerated TL, flatbed, bulk	12 Allen Lund Co. Net Revenue: \$45 million Gross Revenue: \$312 million Types of Freight: Refrigerated and dry van TL, flatbed, LTL, air and ocean	16 Champion Logistics Group Net Revenue: \$31 million Gross Revenue: \$150 million Types of Freight: Dry van TL, LTL, air, expedited, trade show exhibits, store fixtures	21 Megatrux Inc. Net Revenue: \$25 million Gross Revenue: \$140 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL, rail, intermodal, air, expedited, bulk
2 Hub Group Net Revenue: \$234 million Gross Revenue: \$1.7 billion Types of Freight: Rail, dry van TL, flatbed, LTL, air and ocean	7 Transplace Inc. Net Revenue: \$70 million Gross Revenue: \$975 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL, expedited, intermodal	12 BNSF Logistics Net Revenue: \$45 million Gross Revenue: \$272 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL, rail, air and ocean	17 Total Transportation Services Net Revenue: \$30 million Gross Revenue: \$250 million Types of Freight: LTL, dry van TL, rail, intermodal, air, expedited	22 Bear Transportation Services Net Revenue: \$24 million Gross Revenue: \$135 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL
3 Landstar System Inc. Net Revenue: \$152 million Gross Revenue: \$996 million Types of Freight: Rail, dry van TL, flatbed, LTL, air and ocean	8 Pacer Global Logistics Net Revenue: \$67 million Gross Revenue: \$456 million Types of Freight: Rail, dry van TL, flatbed, heavy specialized	13 England Logistics Net Revenue: \$38 million Gross Revenue: \$174 million Types of Freight: Refrigerated and dry van TL, flatbed, LTL, rail	17 Re Transportation Inc. Net Revenue: \$30 million Gross Revenue: \$230 million Types of Freight: Dry van TL, flatbed, LTL, rail, intermodal, air, expedited	23 Cornerstone Systems Net Revenue: \$21 million Gross Revenue: \$180 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL, rail, intermodal, expedited
4 NYK Logistics Net Revenue: \$129 million Gross Revenue: \$860 million Types of Freight: Intermodal, dry van TL, LTL, expedited, air and ocean, project cargo	9 Freightquote Inc. Net Revenue: \$60 million Gross Revenue: \$400 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL, intermodal, air and ocean	14 Coyote Logistics Net Revenue: \$33 million Gross Revenue: \$220 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL, intermodal, expedited, air	18 Trinity Transport Net Revenue: \$29 million Gross Revenue: \$167 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL, bulk, rail, intermodal, expedited	23 Greatwide Truckload Brokerage Net Revenue: \$21 million Gross Revenue: \$158 million Types of Freight: Refrigerated and dry van TL, rail, expedited
5 Exel Transportation Services Net Revenue: \$110 million Gross Revenue: \$804 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL, bulk, rail, intermodal, expedited, air	10 Matson Integrated Logistics Net Revenue: \$53 million Gross Revenue: \$438 million Types of Freight: Rail, dry van TL, flatbed, LTL, air, heavy specialized	14 Sunteck Transport Net Revenue: \$33 million Gross Revenue: \$179 million Types of Freight: Dry van and refrigerated TL, flatbed, rail, LTL, air and ocean	19 Command Transportation Net Revenue: \$27 million Gross Revenue: N/A Types of Freight: Dry van TL, LTL, intermodal, expedited	24 TBB Global Logistics Net Revenue: \$15 million Gross Revenue: \$72 million Types of Freight: LTL, dry van TL, LTL, air, ocean, expedited
	21 PLS Logistics Services Net Revenue: \$52 million Gross Revenue: \$342 million Types of Freight: Flatbed, rail, barge	15 ATS Logistics Services Net Revenue: \$32 million Gross Revenue: \$215 million Types of Freight: Dry van TL, flatbed, heavy specialized	20 UniGroup Inc. Net Revenue: \$26 million Gross Revenue: \$328 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL, intermodal, expedited, air	25 L&M Transportation Services Net Revenue: \$10 million Gross Revenue: \$101 million Types of Freight: Dry van and refrigerated TL, flatbed, LTL
		16 CRST Logistics Net Revenue: \$31 million Gross Revenue: \$185 million Types of Freight: Dry van TL, flatbed, LTL		

Sources: Armstrong & Associates and company reports

Top 50 Freight Transportation Firms

Rank	Company	2008 Revenue (in millions)	Primary Freight Services	Rank	Company	2008 Revenue (in millions)	Primary Freight Services
1	UPS Inc.	51,486	Package and LTL trucking, intermodal, warehousing	26	NYK Group	2,126	Ocean freight
2	FedEx Corp.	35,497	Package and LTL trucking, air cargo	27	TransForce Inc.	2,120	LTL trucking, truckload
3	BNSF Inc.	18,018	Rail, intermodal	28	Pacer International	2,088	Intermodal
4	Union Pacific Corp.	17,970	Rail, intermodal	29	Panalpina Group	2,048	Freight forwarding
5	DHL Americas	14,994	Freight forwarding, warehousing, dedicated contract carriage	30	UniGroup Inc.	2,000	Household goods
6	CSX Corp.	11,255	Rail, intermodal	31	Hub Group	1,861	Intermodal
7	Norfolk Southern	10,661	Rail, intermodal	32	Kansas City Southern	1,852	Rail
8	U.S. Postal Service	10,227	Package	33	Arkansas Best Corp.	1,833	LTL trucking
9	A.P. Moeller/Maersk Group	9,200	Ocean freight	34	U.S. Xpress Enterprises	1,826	Truckload, dedicated contract carriage
10	YRC Worldwide	8,940	LTL trucking	35	Air Transport Services Group	1,611	Air cargo
11	Canadian National Railway	7,949	Rail	36	Old Dominion Freight Line	1,538	LTL trucking
12	Ryder System	6,204	Truck leasing, dedicated contract carriage, warehousing	37	Estes Express Lines	1,480	LTL trucking
13	Neptune Orient Lines/ American President Lines/ APL Logistics	5,062	Ocean freight, warehousing	38	Purolator Courier	1,464	Package
14	Con-way Inc.	5,037	LTL and truckload trucking, warehousing	39	Alexander & Baldwin/ Matson Navigation Co./ Matson Integrated Logistics	1,460	Ocean freight, intermodal
15	Canadian Pacific Railway	4,512	Rail	40	C.H. Robinson Worldwide	1,324	Freight brokerage
16	Penske Truck Leasing Co.	4,000	Truck leasing, dedicated contract carriage	41	Horizon Lines	1,304	Ocean freight
17	Kuehne + Nagel Contract Logistics	3,948	Freight forwarding, warehousing	42	VersaCold Logistics Services	1,246	Warehousing
18	J.B. Hunt Transport Services	3,732	Intermodal, truckload, dedicated contract carriage	43	Greatwide Logistics Services	1,200	Truckload, dedicated contract carriage, freight brokerage
19	Schneider National Inc.	3,700	Truckload, intermodal, dedicated contract carriage	44	Orient Overseas (International) Ltd.	1,182	Ocean freight
20	Swift Transportation	3,400	Truckload, intermodal	45	Crete Carrier Corp.	1,110	Truckload
21	CEVA Logistics	2,810	Freight forwarding, warehousing, dedicated contract carriage	46	Kirby Corp.	1,095	Barge
22	DB Schenker Inc.	2,772	Freight forwarding, warehousing	47	Saia Inc.	1,030	Regional LTL, distribution and consolidation, truckload
23	Sirva Inc.	2,747	Household goods	48	Averitt Express	969	LTL trucking
24	Landstar System	2,643	Truckload	49	Atlas World Group	908	Household goods
25	Werner Enterprises	2,166	Truckload	50	CRST International	896	Truckload