

Transport Topics

The Weekly Newspaper of Trucking

and Freight Transportation



2010

Top 50 Logistics Companies

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A Word From the Publisher

Despite signs that the economy is slowly improving, the economic landscape continues to shift as companies grapple with uncertainty about market demand and future freight-hauling capacity.

More than ever, it seems, shippers need to have the right amount of inventory in the right places at the right time. And that is creating plenty of challenges — and business opportunities — for logistics companies.

As Senior Features Writer Daniel P. Bearth reports for the 2010 edition of the TRANSPORT TOPICS Top 50 Logistics Companies, shippers are increasingly reliant on logistics expertise to properly manage inventories and to create more agile and efficient supply chains.

Industry researcher Richard Armstrong of Armstrong & Associates said gross revenue for logistics companies in the United States fell 15.7% in 2009 as shippers cut back on production and inventory in response to reduced sales. It was the first such decline in spending on logistics since Armstrong began tracking the industry in 1996.

This year, however, business is coming back. Armstrong said he expects gross logistics revenue to reach \$121.4 billion in 2010, a gain of 13.3% from \$107.1 billion in 2009 although still shy of \$127 billion in 2008.

Armstrong estimates the global market for 3PL services is \$507 billion. “One driver of growth is complexity,” observed Richard’s son, Evan, who serves as president of Armstrong & Associates. “Third-party logistics companies provide the infrastructure necessary to support increasingly complex supply chains involved in global trade.”

TRANSPORT TOPICS works closely with Richard and Evan Armstrong to produce the Top 50 Logistics Companies list.

Interest in logistics extends to the top of many corporations, according to a survey conducted by Robert Lieb, a professor of supply chain management at Northeastern University in Boston.

“It’s more than just logistics, too,” Lieb said. “Customers are asking 3PLs to analyze supply chains in terms of environmental impact and cost.”

While business prospects have improved, there remains plenty of concern about the slow pace of recovery in the United States.

Economic growth in the so-called BRIC countries — Brazil, Russia,

India, and China — is creating upwardly mobile middle-class consumers who will demand more of the world’s goods, energy and resources.

Industry experts said this disparity in growth will have a major bearing on where goods are made and how they are distributed.

Logistics companies are in a key position to help companies navigate the changing landscape.

Many companies that got stuck with too-high inventories during the recession have been reluctant to restock.

Companies accustomed to getting products shipped from China are finding that it takes longer because ocean carriers have slowed the speed of ships and Chinese manufacturers are allocating more production to domestic markets.

Higher fuel costs and increasing regulation of emissions are forcing shippers to shorten supply lines and switch from air to ground transport.

These shifts obviously have implications for freight carriers, and it makes it all the more important that everyone in the supply chain — shippers, carriers, consignees and customers — pay close attention to the services and capabilities provided by companies such as those on the Top 50 Logistics Companies list.

Finally, for those who follow the ups and downs of companies on the TT Logistics 50 lists, an explanation is in order for two firms that appear to show a steep drop in their rankings this year.

Ceva Logistics, a company created from a merger of Amsterdam-based TNT Logistics and Houston-based EGL Inc., moved from No. 3 to No. 25 on the list because of a change in the way company officials reported net revenue.

The company was listed a year ago on the basis of total revenue. This year, Ceva officials provided a more precise breakdown of gross and net revenue.

Another company affected by a change in how company officials reported revenue was Greatwide Logistics Services, which moved to No. 34 from No. 11.



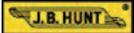
Howard S. Abramson

Acknowledgments and Sources

Information came from company management and other sources. Revenue estimates are based on data supplied by Richard Armstrong of Armstrong & Associates, a logistics industry consultant.

Senior Features Writer Daniel P. Bearth coordinated the project. He was assisted by Karen Villar. Cover design is by George Dively, director of art and production. Layout design is by Patrick Donlon, assistant director of art and production. The 2010 TRANSPORT TOPICS Top 50 Logistics Companies is a special project of TT Publishing Group.

N. AMERICAN REVENUE (in millions)

RANK 2010	RANK 2009	COMPANY	NET GROSS (e) = estimate N/A = Not Applicable	EMPLOYEES	INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
1 	1	UPS Supply Chain Solutions Alpharetta, Ga. (UPS Inc.) Bob Stoffel, Senior Vice President, Supply Chain, Strategy, Engineering and Sustainability <i>www.upsscs.com</i>	\$5,080 \$7,440	N/A	Health care, retail, industrial manufacturing, government, computers and electronics, automotive, business services Customers include: Anchor Blue Retail Group, Honeywell, Johnson & Johnson, Nikon, Philips Medical Systems, Retail Convergence, Sprint, Toshiba, Under Armour	Air and ocean freight forwarding, customs brokerage, transportation management, warehousing and distribution, supply chain consulting, dedicated contract carriage, intermodal, freight brokerage, service parts delivery and repair services, order fulfillment, returns management, financial services
2 	2	Exel Westerville, Ohio (Deutsche Post DHL) John Gilbert, CEO Americas <i>www.exel.com</i>	\$3,372 \$4,000	27,500	Aerospace, automotive, chemical, consumer packaged goods, energy, industrial manufacturing, life sciences, retail, computers and electronics Customers include: 7-Eleven, Chrysler, DuPont, General Electric, Johnson & Johnson, Kraft Foods, Office Depot, Procter & Gamble, Williams-Sonoma	Warehousing and distribution, transportation management, dedicated contract carriage, supply chain consulting, order fulfillment, service parts delivery, returned goods management, residential and commercial delivery, manufacturing parts assembly, product packaging
3 	4	Caterpillar Logistics Services Morton, Ill. (Caterpillar Inc.) Steve Larson, CEO <i>www.catlogistics.com</i>	\$2,300 ^(e) \$3,119 ^(e)	N/A	Automotive, industrial equipment, manufacturing, mining, aerospace and defense, oil and natural gas, computers and electronics, consumer durables, transportation Customers include: Agco, Bombardier Aerospace, Caterpillar, Daimler, Emerson Electric, Fisher Controls, Harley-Davidson, Land Rover	Warehousing and distribution, transportation management, manufacturing parts assembly, materials management, maintenance repair and operations, order fulfillment, returned goods management, trade management, supply chain consulting, information technology
4 	5	DB Schenker USA Freeport, N.Y. (Deutsche Bahn AG, Essen, Germany) Heiner Murmann, CEO <i>www.dbschenkerusa.com</i>	\$1,731 ^(e) \$3,170 ^(e)	7,000	Computers and electronics, aerospace and airlines, health care, retail, consumer goods, furniture, perishables Customers include: N/A	Air and ocean freight forwarding, customs brokerage, transportation management, service parts delivery, product packaging, order fulfillment, warehousing and distribution, garment on hangar, project management, supply chain consulting
5 	7	Schneider National Inc. Green Bay, Wis. Christopher Lofgren, CEO Jack Gross, President, Schneider Logistics <i>www.schneiderlogistics.com</i>	\$1,491 ^(e) \$2,234 ^(e)	18,468	Automotive, consumer packaged goods, retail, electronics, manufacturing, chemicals, health care, paper Customers include: N/A	Transportation management, dedicated contract carriage, intermodal, freight brokerage, warehousing and distribution, ocean and rail transloading, supply chain consulting
6 	10	J.B. Hunt Transport Services Lowell, Ark. Nasdaq: JBHT Kirk Thompson, CEO <i>www.jbhunt.com</i>	\$1,440 \$2,760	14,200	General merchandise and specialty retail, building products, food and beverage, forest and paper products, rubber and plastic products, automotive, pharmaceuticals Customers include: Anheuser Busch, Conagra, Georgia Pacific, Home Depot, Quaker Oats, Target, Wal-Mart, Whirlpool	Intermodal, dedicated contract carriage, residential and commercial delivery
7 	6	Ryder Supply Chain Solutions Miami (Ryder System Inc.) John Williford, President, Global Supply Chain Solutions <i>www.ryderscs.com</i>	\$1,412 \$1,611	28,000	Aerospace, automotive, construction and building materials, consumer packaged goods, computers and electronics, industrial manufacturing, retail, utilities Customers include: CVS Caremark, General Motors, iGPS, Procter & Gamble, Shell, Xerox	Dedicated contract carriage, transportation management, warehousing and distribution, order fulfillment, returned goods management, product assembly and packaging, freight payment and auditing, supply chain consulting

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8	8	C.H. Robinson Worldwide Eden Prairie, Minn. Nasdaq: CHRW John Wiehoff, Chairman and CEO <i>www.chrobinson.com</i>	\$1,382 \$7,577	7,347	Food and beverage, retail, paper products, manufacturing Customers include: Anheuser-Busch, Clorox, Ecolab, Fastenal Co., Hickory Farms, MackayMitchell Envelope Co., Ocean Spray, Wal-Mart	Freight brokerage, transportation management, air and ocean freight forwarding, supply chain consulting, dedicated contract carriage, warehousing, produce sourcing, fuel management and driver payroll services
9	9	APL Logistics Scottsdale, Ariz. (NOL Group, Singapore) Jim McAdam, President <i>www.aplogistics.com</i>	\$976 ^(e) N/A	4,500	Retail, automotive, consumer packaged goods, electronics, chemical, foodstuffs Customers include: Army & Air Force Exchange Service, Arvin Meritor, Asics, Avon, General Motors, Kellogg, Nike, Procter & Gamble	Air and ocean freight forwarding, customs brokerage, warehousing and distribution, dedicated contract carriage, supply chain consulting
10	Not Ranked	VersaCold Logistics Services Vancouver, British Columbia Brent Sugden, CEO <i>www.versacold.com</i>	\$912 \$1,117	9,850	Food and beverage, consumer packaged goods Customers include: N/A	Warehousing and distribution, freight brokerage, transportation management, order fulfillment, returned goods management, product packaging
11	16	NFI Cherry Hill, N.J. Sidney Brown, CEO <i>www.nfiindustries.com</i>	\$900 N/A	5,600	Food and beverage, groceries, retail, consumer packaged goods, computers and electronics Customers include: N/A	Warehousing and distribution, transportation management, dedicated contract carriage, intermodal, freight brokerage, order fulfillment, supply chain consulting, air and ocean freight forwarding, trade management, parts assembly and product packaging
12	17	Genco Supply Chain Solutions Pittsburgh Herb Shear, CEO <i>www.genco.com</i>	\$812 \$2,300	6,800	Retail, government, pharmaceutical, consumer electronics, consumer packaged goods, food and beverage, health care Customers include: N/A	Warehousing and distribution, returned goods management, asset recovery, transportation management, freight brokerage, supply chain consulting, parcel management, damaged goods research and facilities engineering
13	12	FedEx Supply Chain Memphis, Tenn. (FedEx Corp.) Craig Simon, CEO <i>www.fedex.com</i>	\$810 ^(e) \$1,503 ^(e)	N/A	Automotive, computers and electronics, health care, retail Customers include: Hewlett-Packard, Philips Semiconductor	Air and ocean freight forwarding, customs brokerage, transportation management, service parts delivery, warehousing and distribution, returned goods management, order fulfillment, trade management
14	18	AmeriCold Logistics Atlanta (Yucaipa Companies) Jozef Opdeweegh, CEO <i>www.americoldrealty.net</i>	\$761 ^(e) N/A	6,000	Food and groceries, consumer packaged goods Customers include: N/A	Refrigerated warehousing and distribution, transportation management, returned goods management, facility engineering and design
15	13	Penske Logistics Reading, Pa. (Penske Truck Leasing Co.) Marc Althen, President <i>www.penskelogistics.com</i>	\$740 ^(e) \$2,400	7,180	Aerospace, automotive, chemicals, consumer packaged goods, retail, health care, manufacturing Customers include: BMW, Cardinal Health, Eaton, Ford, Merck, Royal DSM N.V., Wawa, Whirlpool	Warehousing and distribution, transportation management, dedicated contract carriage, supply chain consulting, air and ocean freight forwarding

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16 	14	Kuehne + Nagel Inc. Jersey City, N.J. (Kuehne + Nagel International AG, Switzerland) John Hextall, President, North America <i>www.kuehne-nagel.com</i>	\$713 ^(e) \$2,921 ^(e)	5,000	Computers and electronics, retail, consumer packaged goods, pharmaceutical, health care Customers include: N/A	Ocean and air freight forwarding, customs brokerage, transportation management, warehousing and distribution, supply chain consulting
17 	15	Werner Global Logistics Omaha, Neb. (Werner Enterprises) Derek Leathers, President <i>www.werner.com</i>	\$697 \$878	12,047	Retail, consumer packaged goods, apparel, beverages, energy, food products, paper products, electronics, building materials Customers include: AGC Flat Glass, Anheuser-Busch, Bass Pro Shops, Dollar General, Family Dollar, General Mills, Home Depot, Kraft Foods, OfficeMax, Wal-Mart	Dedicated contract carriage, transportation management, intermodal, air and ocean freight forwarding, customs brokerage, freight brokerage, warehousing and distribution, returned goods management, produce packaging, supply chain consulting
18 	16	Swift Transportation Co. Phoenix Jerry Moyes, CEO <i>www.swifttrans.com</i>	\$615 ^(e) N/A	15,300	Food and beverage, retail, consumer packaged goods, health care, paper products, manufacturing Customers include: N/A	Dedicated contract carriage, intermodal
19 	19	Expeditors International of Washington Seattle Nasdaq: EXPD Peter Rose, Chairman and CEO Eugene Alger, Executive Vice President, North America <i>www.expeditors.com</i>	\$613 \$1,195	N/A	Aviation and aerospace, health care, oil and gas, retail Customers include: Cisco Systems, Hewlett-Packard, Kohler, Parker Hannifin, Target, Wal-Mart	Air and ocean freight forwarding, customs brokerage, transportation management, order fulfillment, warehousing and distribution, project cargo, insurance
20 	20	Ruan Transportation Management Systems Des Moines, Iowa John Ruan III, Chairman and CEO <i>www.ruan.com</i>	\$591 \$669	4,667	Retail, grocery, milk and dairy products, manufacturing, compressed gases and cryogenics, metals, bulk grain, construction materials, medical supplies, solid waste Customers include: Airgas, A.M. Castle, Dairy Farmers of America, HNI Corp., Johnson Controls, Kroger, Land O'Lakes, Marmon/Keystone LLC, Whole Foods Market	Dedicated contract carriage, warehousing and distribution, freight brokerage, transportation management, assembly and product packaging
21 	23	Ozburn-Hessey Logistics Brentwood, Tenn. (Welsh, Carson, Anderson & Stowe) Scott McWilliams, Chairman and CEO <i>www.ohl.com</i>	\$571 \$967	5,600	Specialty retail, manufacturing, apparel, electronics, printing, food and beverage, consumer packaged goods Customers include: Elmer's, Just Born, Kodak, Red Bull, Sara Lee, Starbucks	Warehousing and distribution, transportation management, order fulfillment, air and ocean freight forwarding, customs brokerage, freight brokerage, returned goods management, supply chain consulting

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22	27	New Breed Logistics High Point, N.C. Louis DeJoy, CEO  <i>www.newbreed.com</i>	\$539 ^(e) N/A	6,800	Aerospace and defense, government, consumer packaged goods, manufacturing, retail, computers and electronics, medical products, telecommunications Customers include: Avaya, Boeing, Hallmark, Hamilton Sundstrand, Motorola, Pratt & Whitney, Samsung Electronics, Siemens Medical Solutions, Sikorsky, Sony Electronics, U.S. Marine Corps., U.S. Postal Service, Verizon Wireless	Warehousing and distribution, order fulfillment, returned goods management, product refurbishment and repair, manufacturing support, service parts logistics, transportation management, supply chain consulting
23	24	Menlo Worldwide Logistics San Mateo, Calif. (Con-way Inc.) Robert Bianco Jr., President  <i>www.menloworldwide.com</i>	\$514 \$1,300	6,500	Automotive, computers and electronics, chemicals, industrial, retail, consumer packaged goods, government Customers include: Bobcat, Caterpillar, Comcast, Dow Chemical, Electrolux, Hewlett-Packard, Lam Research, Navistar, Nike, Triumph	Transportation management, warehousing and distribution, freight brokerage, dedicated contract carriage, supply chain consulting, assembly and packaging, order fulfillment, returned goods management
24	22	UTi Worldwide Long Beach, Calif. Nasdaq: UTIW Eric Kirchner, CEO  <i>www.go2uti.com</i>	\$500 \$1,124	6,250	Pharmaceutical, retail, consumer goods, apparel, chemical, automotive, computers and electronics Customers include: Dow Corning, DuPont, Estée Lauder, General Electric, Home Depot, Panasonic, Procter & Gamble	Air and ocean freight forwarding, customs brokerage, warehousing and distribution, returned goods management, transportation management, order fulfillment, freight brokerage, dedicated contract carriage, supply chain consulting
25	3	Ceva Logistics Houston (Apollo Holdings LLC) Matt Ryan, President, Americas  <i>www.cevalogistics.com</i>	\$487 \$1,289	13,000	Aerospace, automotive, consumer packaged goods and retail, health care, energy, industrial, computers and electronics, publishing Customers include: N/A	Transportation management, warehousing and distribution, supply chain consulting, air and ocean freight forwarding, customs brokerage, freight brokerage, order fulfillment, parts assembly and product packaging, returned goods management, service parts repair and delivery, residential and commercial delivery
26	26	Jacobson Cos. Des Moines, Iowa (Oak Hill Capital Partners) Brian Lutt, CEO  <i>www.jacobsonco.com</i>	\$483 \$628	7,000	Food and beverage, consumer packaged goods, durable goods, chemical, agriculture and industrial, life sciences and health care Customers include: Barilla, BASF, DuPont, Georgia Pacific, John Deere, Lennox, Merial, Miller Coors, New World Pasta/Riviana, PepsiCo, Phillip Morris, Smurfit Stone	Warehousing and distribution, order fulfillment, parts assembly and product packaging, returned goods management, dedicated contract carriage, transportation management, air and ocean freight forwarding, customs brokerage, consolidation, project cargo, residential and commercial delivery, freight bill payment and audit
27	21	MIQ Logistics Overland Park, Kan. (Austin Ventures) Joseph Carnes, Chairman and CEO John Carr, President and COO  <i>www.miq.com</i>	\$412 N/A	N/A	Retail, mining, oil and energy, computers and electronics, manufacturing, consumer packaged goods Customers include: Chinalco, Dollar Tree, Kennametal, Lands' End, Samsung	Warehousing and distribution, transportation management, order fulfillment, air and ocean freight forwarding, customs brokerage, freight brokerage, trade management

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28 	29	Kenco Logistic Services Chattanooga, Tenn. (Kenco Group) Andy Smith, President <i>www.kencogroup.com</i>	\$395 \$400	4,000	Automotive, apparel, appliances, consumer packaged goods, electronics, food, furniture, medical equipment, paper products, pharmaceuticals, retail, textile fibers Customers include: Cummins, Electrolux, Honeywell, Kimberly Clark, Kohler, Komatsu, Mead Johnson Nutrition, Ralston Foods, R.J. Reynolds, Stryker, Whirlpool	Warehousing and distribution, transportation management, returned goods management, dedicated contract carriage, freight brokerage, information technology, facilities engineering
29 	25	TransForce Inc. Saint-Laurent, Quebec TSE: TFI.UN Alain Bedard, Chairman and CEO <i>www.transforce.ca</i>	\$380 N/A	N/A	Oil and gas, forest products, utilities, pulp and paper products, manufacturing, retail, consumer packaged goods, electronics, waste Customers include: N/A	Warehousing and distribution, transportation management, freight brokerage, dedicated contract carriage, intermodal, air and ocean freight forwarding, customs brokerage, consolidation, insurance, personnel leasing, waste management
30 	Not Ranked	Fidelitone Logistics Wauconda, Ill. Josh Johnson, President <i>www.fidelitone.com</i>	\$350 N/A	600	Consumer electronics, retail, medical products Customers include: Ashi/Medic, Ethicon Endo-Surgery, Schott Solar, United Marketing Group, Xerox	Warehousing and distribution, printing and packaging, returned goods management, transportation management, residential and commercial delivery, service parts repair and delivery
31 	31	U.S. Xpress Enterprises Chattanooga, Tenn. Patrick Quinn, Co-Chairman Max Fuller, Co-Chairman <i>www.usxpress.com</i>	\$314 \$389	N/A	Retail, manufacturing, building products, automotive Customers include: Dollar General, Dollar Tree, Kroger, Michelin, Target	Dedicated contract carriage, warehousing and distribution, intermodal
32 	33	ATC Logistics & Electronics Downers Grove, Ill. (ATC Technology Corp.) Todd Peters, CEO <i>www.atcle.com</i>	\$313 ^(e) \$345 ^(e)	N/A	Telecommunications, consumer electronics, medical, automotive Customers include: AT&T, General Motors, LG, Pantech, TiVo, TomTom	Warehousing and distribution, order fulfillment, packaging, electronics repair and testing, returned goods management, asset recovery
33 	28	Pacer International Dublin, Ohio Nasdaq: PACR Daniel Avramovich, Chairman and CEO <i>www.pacer.com</i>	\$283 \$1,574	1,042	Automotive, food and beverage, retail, paper and printing, consumer durable goods, electronics Customers include: Big Lots, Continental Tire, Costco, DFS Group, Family Dollar, Faurecia, Ford Motor Co., General Electric, IKEA, JCPenney, Osram Sylvania, S.C. Johnson, Scotts Co., Shaw Industries, Sony, Staples, Toyota, Wal-Mart	Intermodal, freight brokerage, ocean and air freight forwarding, warehousing and distribution, consolidation, supply chain consulting, transportation management
34 	11	Greatwide Logistics Services Dallas (Centerbridge Capital Partners, D.E. Shaw Group) Leo Suggs, Chairman and CEO <i>www.greatwide.com</i>	\$275 \$1,000	3,284	Grocery, food and beverage, produce, retail, consumer packaged goods Customers include: Kroger, Nordstrom, SuperValu, Tyson Foods, Wal-Mart	Dedicated contract carriage, freight brokerage, warehousing and distribution, parts assembly and product packaging, transportation management

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35 	36	3PD Inc. Marietta, Ga. (Arcapita Inc.) Karl Meyer, Chairman and CEO <i>www.3pd.com</i>	\$271 N/A	500	Furniture, appliance, building materials, electronics Customers include: General Electric, Home Depot, KraftMaid, Williams Sonoma	Dedicated contract carriage, residential and commercial delivery, returned goods management, warehousing and distribution
36 	34	Cardinal Logistics Management Concord, N.C. (GTCR Golder, Rauner) Vin McLoughin, Chairman Tom Hostetler, CEO <i>www.cardlog.com</i>	\$257 ^(e) \$265 ^(e)	1,811	Retail, food and beverage, manufacturing, automotive Customers include: AutoZone, Home Depot, Kodak, KraftMaid Cabinetry, Land O'Lakes, Office Depot, Papa John's International, PetSmart	Dedicated contract carriage, residential and commercial delivery, transportation management, supply chain consulting, warehousing and distribution, information technology
37 	30	Total Logistic Control Holland, Mich. (Supervalu Inc.) Peter Westermann, President and CEO <i>www.totallogistic.com</i>	\$252 ^(e) \$362 ^(e)	2,500	Food and beverage, consumer packaged goods, groceries, retail Customers include: ConAgra, Dean Foods, Diageo, Johnsonville Sausage, Kraft Foods, Red Roof Inns, Sara Lee, Stryker Medical	Warehousing and distribution, transportation management, dedicated contract carriage, supply chain consulting, product packaging, order fulfillment, returned goods management, information technology
38 	38	DSC Logistics Des Plaines, Ill. Ann Drake, CEO <i>www.dsclogistics.com</i>	\$225 ^(e) N/A	N/A	Food and groceries, consumer goods, computers and electronics, paper products, tobacco, medical products, health care Customers include: J.M. Smucker Co., Kellogg Co., Kimberly-Clark, MeadWestvaco, Tata Beverage, Tree of Life, Yamaha	Warehousing and distribution, product packaging, order fulfillment, consolidation, transportation management, supply chain consulting, information technology
39 	Not Ranked	Cowan Logistics Baltimore (Cowan Systems) Dan Evans, President <i>www.cowansystems.com</i>	\$216 N/A	920	Food and beverage, retail, paper products, consumer packaged goods Customers include: N/A	Dedicated contract carriage, intermodal, freight brokerage, driver leasing, warehousing and distribution
40 	41	Saddle Creek Corp. Lakeland, Fla. Clifford Otto, President <i>www.saddlecrk.com</i>	\$212 N/A	2,000	Food and beverage, health and beauty products, consumer packaged goods, paper products, electronics, retail Customers include: Anheuser-Busch, Arizona Beverage Co., Brother International, Coty Inc., Del Monte Foods, Dial Corp., International Paper, Pepsi-Cola North America, Philip Morris, Quaker Oats, Sam's Club, Scotts Co., Walt Disney World	Warehousing and distribution, transportation management, product packaging
41 	44	Landstar System Jacksonville, Fla. Henry Gerkins, CEO <i>www.landstar.com</i>	\$207 ^(e) \$824 ^(e)	1,374	Lumber and building products, metals, chemicals, paper, automotive, heavy machinery, foodstuffs, retail, electronics, ammunition and explosives, military hardware Customers include: N/A	Transportation management, intermodal, freight brokerage, warehousing and distribution, returned goods management, air and ocean freight forwarding

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42 	37	Hub Group/Unyson Logistics Downers Grove, Ill. Nasdaq: HUBG David Yeager, CEO Mark Yeager, President <i>www.hubgroup.com</i> <i>www.unysonlogistics.co</i>	\$186 \$1,511	1,420	Retail, food and beverage, apparel, electronics, automotive, consumer goods Customers include: Big Lots, General Mills, Home Depot, Ingersoll Rand, Oatey Corp., Rexam Plastics, Southeastern Container, Toys R Us, WD 40 Co.	Intermodal, freight brokerage, transportation management, supply chain consulting
43 	39	BDP International Philadelphia Richard Bolte Jr., CEO <i>www.bdpinternational.com</i>	\$180 \$1,600	3,000	Chemicals, oil and gas, retail, consumer packaged goods, life sciences, health care Customers include: ABB, BASF, Bayer AG, Carrier Corp., Dow Chemical, DuPont, Harmon International, Heineken USA, Honeywell, Johnson & Johnson, Marks & Spencer, Oshkosh Corp., Revlon, Saudi Basic Industries Corp., Trek Bicycle, Wacker Chemical	Air and ocean freight forwarding, customs brokerage, warehousing and distribution, order fulfillment, project management, transportation management, supply chain consulting
43 	20	Linc Logistics Co. Warren, Mich. H.E. Wolfe, President <i>www.4Linc.com</i>	\$180 N/A	1,575	Automotive, industrial, aerospace and defense Customers include: Auto Alliance, Chrysler, CNH, Cummins, Ford Motor Co., General Motors, Nissan, Pratt & Whitney, Turbo Technologies	Dedicated contract carriage, air and ocean freight forwarding, warehousing and distribution, parts assembly, residential and commercial delivery
44 	Not Rated	Preferred Freezer Services Elizabeth, N.J. John Galiher, President <i>www.preferredfreezer.com</i>	\$171 N/A	1,000	Food and beverages Customers include: N/A	Refrigerated warehousing and distribution
45 	42	Brightpoint North America Plainfield, Ind. (Brightpoint Inc.) J. Mark Howell, President <i>www.brightpoint.com</i>	\$156 ^(e) \$358 ^(e)	800	Telecommunications Customers include: Lenovo Inc., MetroPCS Communications, Virgin Mobile USA	Warehousing and distribution, order fulfillment, assembly and packaging, transportation management, return goods management
46 	45	Kane Is Able Inc. Scranton, Pa. Richard Kane, CEO <i>www.kaneisable.com</i>	\$148 \$155	1,250	Food and beverage, confectionary, retail, apparel, consumer packaged goods, health care Customers include: Kimberly-Clark, Kraft Foods, Pennsylvania Liquor Control Board, Procter & Gamble, Sam's Club, Wal-Mart	Warehousing and distribution, product packaging, dedicated contract carriage
46 	46	SCI Group Toronto (Canada Post Group) John Ferguson, CEO <i>www.scigroup.com</i>	\$148 ^(e) N/A	N/A	Retail, manufacturing, health care Customers include: N/A	Warehousing and distribution, assembly and packaging, service parts and repair, transportation management, returned goods management, residential and commercial delivery

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47	48	England Logistics Salt Lake City (C.R. England Inc.) Josh England, President <i>www.Englandlogistics.com</i>	\$123 \$653	1,814	Food and beverage, retail, sporting goods Customers include: ArrowStream, Diageo, Glanbia Foods, Heinz, Kraft Foods, McCain Foods, Nobel Sysco	Dedicated contract carriage, intermodal, freight brokerage, air and ocean freight forwarding, warehousing and distribution
						
48	49	Verst Group Logistics Walton, Ky. Paul Verst, CEO <i>www.verstgroup.com</i>	\$115 \$123	1,200	Consumer packaged goods, automotive, food and beverage, grocery, retail, paper products Customers include: Huhtamaki, Kraft Foods, Kroger, Procter & Gamble	Warehousing and distribution, product assembly and packaging, transportation management, freight brokerage, dedicated contract carriage
						
49	48	Aerospace Products International Memphis, Tenn. (First Aviation Services) Ahmed Metwalli, President <i>www.apeworldwide.com</i>	\$114 ^(e) N/A	N/A	Aircraft and aerospace Customers include: Cirrus Aircraft, FedEx Corp., Otto Instrument, Rolls Royce, The Saft Group	Warehousing and distribution, assembly and packaging, order fulfillment, service parts delivery and repair, returned goods management
						
49	43	Averitt Express Cookeville, Tenn. Gary Sasser, CEO <i>www.averittpress.com</i>	\$114 \$188	N/A	Automotive, retail, food products, utilities, computers and electronics, apparel, building materials Customers include: BMW, Cracker Barrel, Dell, Dollar General, General Electric, Home Depot, Honda, International Automotive Components, Nissan, PODS, Shoe Carnival, Vanity Fair	Transportation management, dedicated contract carriage, warehousing and distribution, air and ocean freight forwarding, customs brokerage, freight brokerage, intermodal, supply chain consulting
						
49	Not Ranked	Performance Team Los Angeles Cliff Katab, President <i>www.ptgt.net</i>	\$114 \$136	3,000	Manufacturing, retail Customers include: Belk, Best Buy, Gerber Childrenswear, Kohl's	Warehousing and distribution, consolidation and deconsolidation, packaging, garment on hanger
						
50	Not Ranked	Dupré Logistics Lafayette La. Coty Dupré Jr., CEO <i>www.duprelogistics.com</i>	\$94 \$112	1,000	Agriculture, automotive, construction and building materials, food and beverage, consumer packaged goods, chemical, electronics, health care, apparel, furniture Customers include: N/A	Dedicated contract carriage, transportation management, returned goods management, commercial delivery, freight bill payment and audit, information technology
						
50	Not Ranked	Scully Distribution Services Fontana, Calif. (The Scully Cos.) Stephen Scully, President <i>www.teamscully.com</i>	\$94 \$99	600	Retail, food and grocery products, building materials Customers include: C&S Wholesale Grocers, Home Depot, Staples, Target, Wal-Mart, Weyerhaeuser	Dedicated contract carriage
						



Top 25 Freight Brokerage Firms

1 C.H. Robinson Worldwide

Net Revenue: \$1.2 billion
Gross Revenue: \$6 billion
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, bulk, rail, intermodal, expedited

2 Landstar System

Net Revenue: \$207 million
Gross Revenue: \$824 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, rail, intermodal, expedited, air and ocean

3 Hub Group

Net Revenue: \$186 million
Gross Revenue: \$1.3 billion
Types of Freight: Rail, dry van TL, flatbed, LTL, air and ocean

4 Total Quality Logistics

Net Revenue: \$115 million
Gross Revenue: \$652 million
Types of Freight: Dry van and refrigerated TL, flatbed

5 Freightquote Inc.

Net Revenue: \$95.3 million
Gross Revenue: \$426 million
Types of Freight: Dry van and refrigerated TL, flatbed, bulk, LTL, rail, intermodal, expedited, air and ocean

6 Exel Transportation

Net Revenue: \$89 million
Gross Revenue: \$717 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, bulk, rail, intermodal, expedited, air

7 Transplace Inc.

Net Revenue: \$70 million
Gross Revenue: \$990 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, expedited, intermodal

8 Pacer Logistics

Net Revenue: \$57.1 million
Gross Revenue: \$386 million
Types of Freight: Rail, dry van TL, flatbed, heavy specialized

9 J.B. Hunt Integrated Capacity Solutions

Net Revenue: \$47 million
Gross Revenue: \$259 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, intermodal, rail, air, expedited

10 Sunteck Transport Group

Net Revenue: \$45.2 million
Gross Revenue: \$231.5 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, rail, intermodal, expedited, air and ocean

11 England Logistics

Net Revenue: \$42.5 million
Gross Revenue: \$187.7 million
Types of Freight: Refrigerated and dry van TL, flatbed, LTL, rail, intermodal, expedited, air and ocean

12 Allen Lund Co.

Net Revenue: \$40.8 million
Gross Revenue: \$310.8 million
Types of Freight: Refrigerated and dry van TL, flatbed, LTL, bulk, rail, intermodal, expedited, air

13 Total Transportation Services

Net Revenue: \$40 million
Gross Revenue: \$260 million
Types of Freight: LTL, dry van TL, rail, intermodal, air, expedited

14 Unishippers Global Logistics

Net Revenue: \$39.1 million
Gross Revenue: \$160.4 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, rail, intermodal, air, expedited, ocean

15 BNSF Logistics

Net Revenue: \$38 million
Gross Revenue: \$198 million
Types of Freight: Dry van and refrigerated TL, flatbed, bulk, LTL, rail, intermodal, air and ocean

16 Coyote Logistics

Net Revenue: \$36.9 million
Gross Revenue: \$266.1 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, rail, intermodal

17 Matson Integrated Logistics

Net Revenue: \$36 million
Gross Revenue: \$321 million
Types of Freight: Air, ocean, rail, dry van TL, flatbed, LTL

18 Jacobson Cos.

Net Revenue: \$34 million
Gross Revenue: \$182 million
Types of Freight: Dry van and refrigerated TL, bulk, LTL, intermodal

19 Command Transportation

Net Revenue: \$33.4 million
Gross Revenue: N/A
Types of Freight: Dry van TL, LTL, intermodal, expedited

20 ReTrans Inc.

Net Revenue: \$29 million
Gross Revenue: \$210 million
Types of Freight: Dry van TL, flatbed, LTL, rail, intermodal, air, expedited

21 CRST Logistics

Net Revenue: \$28 million
Gross Revenue: \$165 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, intermodal, air

21 Trinity Transport

Net Revenue: \$28 million
Gross Revenue: \$128 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, bulk, rail, intermodal, expedited

22 PLS Logistics Services

Net Revenue: \$25.6 million
Gross Revenue: \$380 million
Types of Freight: Dry van and refrigerated TL, flatbed, bulk, rail, intermodal, air, expedited

23 John J. Jerue Truck Broker

Net Revenue: \$25 million
Gross Revenue: \$200 million
Types of Freight: Refrigerated and dry van TL, flatbed, LTL, expedited

24 The Megatrx Cos.

Net Revenue: \$18.4 million
Gross Revenue: \$115 million
Types of Freight: Dry van and refrigerated TL, flatbed, bulk, LTL, rail, intermodal, air, expedited

25 ATS Logistics Services

Net Revenue: \$18.2 million
Gross Revenue: \$103 million
Types of Freight: Dry van and refrigerated TL, flatbed, LTL, rail, expedited

Sources: Armstrong & Associates and company reports

Top 25 Dedicated Contract Carriers

1 Greatwide Dedicated

Total Power Units: 5,000

2 Schneider National Inc.

Total Power Units: 4,500

3 J.B. Hunt Dedicated Contract Services

Total Power Units: 4,400

4 Ryder Dedicated Contract Carriage

Total Power Units: 3,456

5 Swift Transportation

Total Power Units: 3,400

6 Werner Enterprises

Total Power Units: 3,200

7 Ruan Transport Corp.

Total Power Units: 2,918

8 Penske Logistics

Total Power Units: 2,817

9 UPS Supply Chain Solutions

Total Power Units: 2,084

10 NFI Transportation

Total Power Units: 2,075

11 U.S. Xpress Enterprises

Total Power Units: 1,650

12 Cardinal Logistics Mgmt.

Total Power Units: 1,286

13 3PD Inc.

Total Power Units: 1,214

14 Exel

Total Power Units: 1,100

15 Ceva Logistics

Total Power Units: 985

16 C.R. England Inc.

Total Power Units: 884

17 Cowan Logistics

Total Power Units: 700

18 Averitt Express

Total Power Units: 688

18 Linc Logistics Co.

Total Power Units: 688

19 Scully Distribution Services

Total Power Units: 490

20 CRST Dedicated

Total Power Units: 450

21 Lily Dedicated Logistics

Total Power Units: 436

22 Interstate Distributor Co.

Total Power Units: 389

23 Pilot Freight Services

Total Power Units: 380

24 Weber Distribution

Total Power Units: 355

25 Dupre Logistics

Total Power Units: 350

25 Performance Team

Total Power Units: 350

Sources: Armstrong & Associates and company reports



Top 25 Warehousing Firms

1 Exel

Total Space: 86 million sq. ft.
Number of Warehouses: 441

2 Genco Supply Chain Solutions

Total Space: 37 million sq. ft.
Number of Warehouses: 112

3 Jacobson Cos.

Total Space: 34 million sq. ft.
Number of Warehouses: 146

4 Ozburn-Hessey Logistics

Total Space: 32 million sq. ft.
Number of Warehouses: 130

5 Caterpillar Logistics Services

Total Space: 29 million sq. ft.
Number of Warehouses: 110

6 AmeriCold Logistics

Total Space: 27 million sq. ft.
Number of Warehouses: 104

7 Kenco Logistics Services

Total Space: 25 million sq. ft.
Number of Warehouses: 105

8 UTi Worldwide

Total Space: 24.3 million sq. ft.
Number of Warehouses: 234

9 Ceva Logistics

Total Space: 23.4 million sq. ft.
Number of Warehouses: 167

10 APL Logistics

Total Space: 22.6 million sq. ft.
Number of Warehouses: 166

11 MBX Logistics

Total Space: 20 million sq. ft.
Number of Warehouses: 51

11 UPS Supply Chain Solutions

Total Space: 20 million sq. ft.
Number of Warehouses: 100

12 VersaCold Logistics Services

Total Space: 18.8 million sq. ft.
Number of Warehouses: 102

13 NFI Distribution

Total Space: 18 million sq. ft.
Number of Warehouses: 53

14 Menlo Worldwide Logistics

Total Space: 17 million sq. ft.
Number of Warehouses: 110

15 DSC Logistics

Total Space: 15 million sq. ft.
Number of Warehouses: 37

15 Ryder Supply Chain Solutions

Total Space: 15 million sq. ft.
Number of Warehouses: 200

16 Saddle Creek Corp.

Total Space: 14.1 million sq. ft.
Number of Warehouses: 48

17 Kuehne + Nagel Inc.

Total Space: 14 million sq. ft.
Number of Warehouses: 61

17 Warehouse Specialists Inc.

Total Space: 14 million sq. ft.
Number of Warehouses: 45

18 Warehouse Services Inc.

Total Space: 13.5 million sq. ft.
Number of Warehouses: 110

19 Penske Logistics

Total Space: 12.3 million sq. ft.
Number of Warehouses: 101

20 DB Schenker

Total Space: 12 million sq. ft.
Number of Warehouses: 80

21 Total Logistic Control

Total Space: 10.7 million sq. ft.
Number of Warehouses: 30

22 Kane is Able Inc.

Total Space: 8.5 million sq. ft.
Number of Warehouses: 17

23 New Breed Logistics

Total Space: 8 million sq. ft.
Number of Warehouses: 53

23 Schneider Logistics

Total Space: 8 million sq. ft.
Number of Warehouses: 19

24 Preferred Freezer Services

Total Space: 7.4 million sq. ft.
Number of Warehouses: 27

25 United States Cold Storage

Total Space: 5.5 million sq. ft.
Number of Warehouses: 30

Sources: Armstrong & Associates and company reports

Top 25 Freight Forwarders

1 DHL Global Forwarding

Ocean Containers: 2.6 million TEU
Air Freight: 3.7 million metric tons
Headquarters: United Kingdom

2 Kuehne + Nagel International

Ocean Containers: 2.5 million TEU
Air Freight: 758,000 metric tons
Headquarters: Switzerland

3 DB Schenker

Ocean Containers: 1.4 million TEU
Air Freight: 1 million metric tons
Headquarters: Germany

4 Pantos Logistics Co.

Ocean Containers: 1.3 million TEU
Air Freight: 317,000 metric tons
Headquarters: South Korea

5 Panalpina Group

Ocean Containers: 1.1 million TEU
Air Freight: 731,000 metric tons
Headquarters: Switzerland

6 Expeditors International of Washington

Ocean Containers: 746,000 TEU
Air Freight: 587,000 metric tons
Headquarters: Seattle

7 Sankyu Inc.

Ocean Containers: 703,000 TEU
Air Freight: 21,000 metric tons
Headquarters: Japan

7 SDV International Logistics

Ocean Containers: 703,000 TEU
Air Freight: 510,000 metric tons
Headquarters: France

8 UPS Supply Chain Solutions

Ocean Containers: 700,000 TEU
Air Freight: 500,000 metric tons
Headquarters: Atlanta

9 DSV Air & Sea

Ocean Containers: 625,000 TEU
Air Freight: 175,000 metric tons
Headquarters: Denmark

10 Yusen Logistics

Ocean Containers: 600,000 TEU
Air Freight: 500,000 metric tons
Headquarters: Japan

11 Agility Logistics

Ocean Containers: 550,000 TEU
Air Freight: 490,000 metric tons
Headquarters: Kuwait

12 Damco International

Ocean Containers: 545,000 TEU
Air Freight: 60,000 metric tons
Headquarters: Denmark

13 Kintetsu World Express

Ocean Containers: 518,000 TEU
Air Freight: 883,000 metric tons
Headquarters: Japan

14 APL Logistics

Ocean Containers: 500,000 TEU
Air Freight: 7,000 metric tons
Headquarters: Singapore

14 China Resources Logistics Group

Ocean Containers: 500,000 TEU
Air Freight: N/A
Headquarters: Hong Kong

14 Mallory Alexander International Logistics

Ocean Containers: 500,000 TEU
Air Freight: 30,000 metric tons
Headquarters: Memphis, Tenn.

15 Kerry Logistics

Ocean Containers: 450,000 TEU
Air Freight: 115,000 metric tons
Headquarters: Hong Kong

15 OOCL Logistics Limited

Ocean Containers: 450,000 TEU
Air Freight: N/A
Headquarters: Hong Kong

16 UTi Worldwide

Ocean Containers: 420,000 TEU
Air Freight: 334,000 metric tons
Headquarters: British Virgin Islands

17 Ceva Logistics

Ocean Containers: 410,000 TEU
Air Freight: 536,000 metric tons
Headquarters: The Netherlands

18 Hellmann Worldwide Logistics

Ocean Containers: 408,000 TEU
Air Freight: 513,000 metric tons
Headquarters: Germany

19 Geodis Wilson

Ocean Containers: 385,000 TEU
Air Freight: 152,000 metric tons
Headquarters: France

20 Logwin AG

Ocean Containers: 370,000 TEU
Air Freight: 152,000 metric tons
Headquarters: Luxembourg

21 Nippon Express Group

Ocean Containers: 361,000 TEU
Air Freight: 717,000 metric tons
Headquarters: Japan

22 Glovis Co.

Ocean Containers: 360,000 TEU
Air Freight: 10,000 metric tons
Headquarters: South Korea

23 BDP International

Ocean Containers: 250,000 TEU
Air Freight: 120,000 metric tons
Headquarters: Philadelphia

23 C.H. Robinson Worldwide

Ocean Containers: 250,000 TEU
Air Freight: 30,000 metric tons
Headquarters: Eden Prairie, Minn.

24 Cargo Services Far East Limited

Ocean Containers: 200,000 TEU
Air Freight: 31,000 metric tons
Headquarters: Hong Kong

24 Phoenix International Freight Services

Ocean Containers: 200,000 TEU
Air Freight: 46,000 metric tons
Headquarters: Phoenix

25 Toll Global Forwarding

Ocean Containers: 185,000 TEU
Air Freight: 50,000 metric tons
Headquarters: Australia

Source: Armstrong & Associates

TEU = Twenty-foot equivalent unit



Top 50 Freight Transportation Firms

Rank	Company	2009 Revenue (in millions)	Primary Freight Services
1	UPS Inc.	45,297	Package delivery, LTL trucking, air cargo, intermodal, warehousing
2	FedEx Corp.	34,734	Package delivery, LTL trucking, air cargo
3	Union Pacific Corp.	14,143	Rail, intermodal
4	BNSF Railway Co.	14,082	Rail, intermodal
5	CSX Corp.	9,041	Rail, intermodal
6	U.S. Postal Service	8,132	Package delivery
7	Norfolk Southern Corp.	7,969	Rail, intermodal
8	C.H. Robinson Worldwide	7,577	Freight brokerage
9	DHL Exel Americas	6,590	Freight forwarding, warehousing, dedicated contract carriage, air cargo
10	Canadian National Railway	6,459	Rail, intermodal
11	YRC Worldwide	5,283	LTL trucking
12	Ryder System	4,887	Truck leasing, dedicated contract carriage, freight brokerage
13	A.P. Moeller/Maersk Group	4,809	Ocean freight, warehousing
14	Con-way Inc.	4,269	LTL and truckload, warehousing
15	Penske Truck Leasing Co.	4,000	Truck leasing and rental, dedicated contract carriage, warehousing
16	Canadian Pacific Railway	3,773	Rail, intermodal
17	Neptune Orient Lines/ American President Lines/ APL Logistics	3,726	Ocean freight, warehousing
18	J.B. Hunt Transport Services	3,203	Intermodal, truckload, dedicated contract carriage, freight brokerage
19	Kuehne + Nagel Inc.	2,926	Air and ocean freight forwarding, warehousing
20	Schneider National Inc.	2,900	Truckload, intermodal, dedicated contract carriage, warehousing
21	Swift Transportation	2,571	Truckload, intermodal, dedicated contract carriage
22	Ceva Logistics	2,243	Air and ocean freight forwarding, LTL trucking, warehousing
23	Landstar System	2,009	Truckload, warehousing
24	DB Schenker Inc.	1,912	Air and ocean freight forwarding, warehousing
25	Sirva Inc.	1,699	Household goods

Rank	Company	2009 Revenue (in millions)	Primary Freight Services
26	Werner Enterprises	1,666	Truckload, dedicated contract carriage
27	NYK Group	1,658	Air and ocean freight, warehousing
28	TransForce Inc.	1,618	LTL and truckload, warehousing
29	UniGroup Inc.	1,600	Household goods
30	Pacer International	1,574	Intermodal
31	Hub Group	1,511	Intermodal
32	Orient Overseas (International) Limited	1,493	Ocean freight, warehousing
33	Kansas City Southern	1,480	Rail, intermodal
34	Arkansas Best Corp.	1,473	LTL trucking
35	Panalpina Group	1,406	Air and ocean freight forwarding, warehousing
36	U.S. Xpress Enterprises	1,395	Truckload, intermodal, dedicated contract carriage
37	Estes Express Lines	1,304	LTL trucking
38	Purolator Courier	1,256	Package delivery
39	Old Dominion Freight Line	1,245	LTL trucking
40	Alexander & Baldwin Inc.	1,208	Ocean freight, warehousing
41	Horizon Lines	1,158	Ocean freight
42	VersaCold Logistics Services	1,117	Warehousing, freight brokerage
43	Kirby Corp.	1,082	Barge
44	Greatwide Logistics Services	1,000	Dedicated contract carriage, freight brokerage, warehousing
45	C.R. England Inc.	919	Truckload, intermodal, freight brokerage
46	R&L Carriers	862	LTL trucking
47	Crete Carrier Corp.	850	Truckload, dedicated contract carriage
48	Saia Inc.	849	LTL trucking
49	American Commercial Lines	846	Barge
50	Prime Inc.	837	Truckload

Source: Company reports