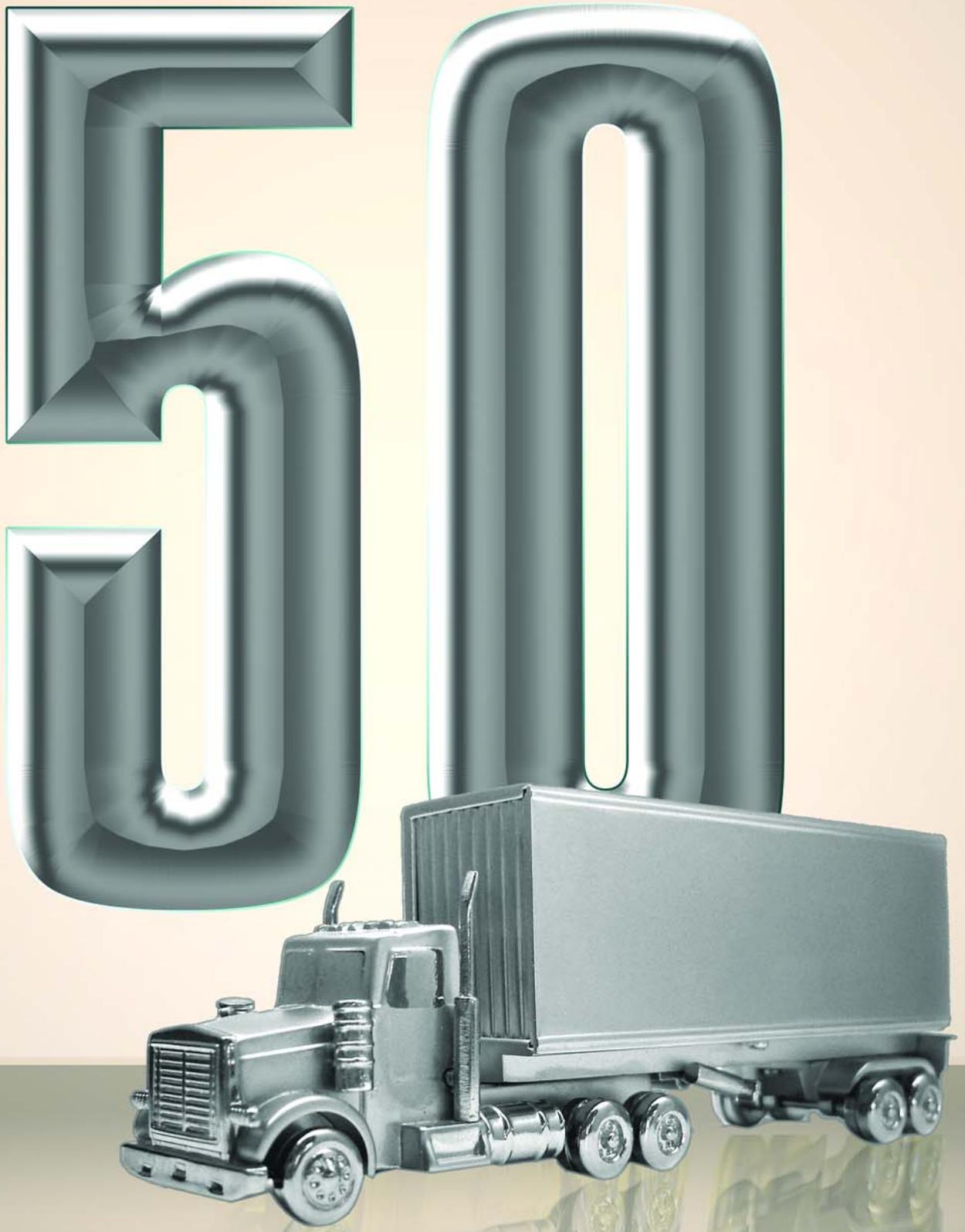


Transport Topics

The Weekly Newspaper of Trucking and Freight Transportation

2008 Top 50 Logistics Companies



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A Word From the Publisher

For a time this year it seemed as if the world of commerce had come to a halt. A meltdown in U.S. financial markets in September and October disrupted the flow of credit throughout the world, forcing both manufacturers and consumers to cut back on spending and setting the stage for what could be a deep and prolonged economic downturn.

This discomfiting scenario comes only a few short months after oil prices hit a record \$147 a barrel and concern about rising transportation costs forced many companies to re-think where goods are made and how they are moved.

At the center of this maelstrom of economic and financial turmoil are logistics companies, the largest of which are listed here in the 2008 edition of *Transport Topics' Top 50 Logistics Companies*.

Third-party logistics companies are, by definition, engaged in procuring and managing transportation services for shippers. As such, they are in a unique position to influence the flow of commerce.

But as Senior Features Writer Daniel P. Bearth reports, logistics service providers face a new world of risks and rewards as shippers and carriers continue to look for ways to cope with volatile fuel costs and increased uncertainty in a global economy.

Spending on logistics services continues to grow. Industry researcher Richard Armstrong of Armstrong & Associates said he expects gross revenue for logistics companies in the United States to climb from an estimated \$128.7 billion in 2008 to \$150.1 billion in 2010.

"Globalization has increased the need for understanding the capabilities and costs of doing business throughout the world," Armstrong said.

At the same time, shippers are putting pressure on logistics companies to reduce transportation costs



Howard S. Abramson

by, among other things, minimizing the distance that goods travel from origin to destination.

Denis Reilly, president of transportation services for Ozburn-Hessey Logistics, said his company is seeing greater demand for regional warehousing.

He also sees freight volume slipping dramatically as business for automakers slows and debt-laden consumers cut back on purchases.

"A lot of customers are starting to think outside the box," Reilly said. "We're doing a lot more network analysis to determine if distribution centers are in the right location."

Reilly also sees a shift from truckload to intermodal services and a greater willingness by shippers to work with carriers to design more favorable delivery schedules and more efficient routes.

Logistics companies that can manage these kinds of challenges have a lot of potential, which is why the industry has been a prime target for acquisitions by private equity investment firms.

Interest in owning non-asset-based logistics companies in particular, remains high, although the financial crisis and a downturn in economic growth is expected to make it more difficult for investment firms to make deals in the near term.

Staff Reporter Eric Miller writes that, for many companies on the Top 50 Logistics Companies list, now is the time to make strategic acquisitions or to concentrate on growing existing business.

To read more about these and other trends, just turn the page.

A handwritten signature in black ink that reads "Howard Abramson". The signature is written in a cursive, flowing style.

Acknowledgments and Sources

The 2008 *TRANSPORT TOPICS* Top 50 Logistics Companies is a special project of the Transport Topics Publishing Group that features financial and operating information on the largest logistics service providers in the United States, Canada and Mexico. Data were compiled from annual reports of publicly owned companies and directly from the management of privately owned companies. In some cases, revenue estimates were used to determine rankings.

Senior Features Writer Daniel P. Bearth is the project coordinator, with assistance from research intern Andrew Chido. The design is by Patrick Donlon, assistant director of art and production. Cover Design by Shawn Torres and Louisa Wimberly.

RANK 2008	RANK 2007	COMPANY	N. AMERICAN REVENUE (in millions)		INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			NET GROSS	EMPLOYEES		
1	2	 UPS Supply Chain Solutions Alpharetta, Ga. Bob Stoffel, Senior Vice President, Engineering, Strategy and Supply Chain www.ups-scs.com	\$6,318 \$8,400	N/A	Health care, retail, industrial, government, computers and electronics, automotive Customers include: Nikon, Sprint, Molex, Oneida Ltd., Anchor Blue Retail Group, Novartis, Becton Dickenson & Co., Under Armour, Johnson & Johnson, Shoes.com, Nestlé Purina Pet Care, Oki Data, Alcoa, General Electric, Toshiba, Philips Medical Systems, Honeywell, Smartbargains.com	Air and ocean freight forwarding, customs brokerage, transportation management, warehousing and distribution, supply chain consulting, dedicated contract carriage, intermodal, freight brokerage, service parts delivery and repair services, order fulfillment, returns management
2	1	 DHL Exel Supply Chain Westerville, Ohio (Deutsche Post World Net) John Gilbert, CEO, Americas www.exel.com	\$3,195(e) \$6,038(e)	27,500	Automotive, chemical, industrial, consumer goods, life sciences, retail, computers and electronics Customers include: 7-Eleven, Chrysler, DuPont, General Electric, Goodyear, Johnson & Johnson, Kraft Foods, Office Depot, Procter & Gamble, Williams-Sonoma	Warehousing and distribution, customs brokerage, transportation management, supply chain consulting, order fulfillment, service parts logistics, returned goods management, residential and commercial delivery, manufacturing subassembly and packaging, information technology, real estate and property management
3	12	 J.B. Hunt Transport Services Lowell, Ark. Kirk Thompson, CEO John Roberts III, President, Dedicated Contract Services www.jbhunt.com	\$2,682 N/A	N/A	General merchandise and specialty retail, building products, food and beverage, forest and paper products, rubber and plastic products, automotive, pharmaceuticals Customers include: Circuit City, Family Dollar, Gambro Renal Products, Orchard Supply Hardware, PPG Industries, Standard Furniture, Home Depot, Weyerhaeuser	Intermodal, dedicated contract carriage, freight brokerage
4	6	 Ceva Logistics Jacksonville, Fla. (Apollo Management) John Pattullo, CEO Jerry Riordan, Managing Director North America www.cevalogistics.com	\$2,171(e) \$4,487(e)	12,000	Automotive, industrial, aerospace, consumer goods and retail, tires, utilities, railroads, computers and electronics, trade shows, pharmaceuticals, printed materials, oil and gas, apparel, entertainment equipment Customers include: Amdahl, BMW, CSX Corp., Ford Motor, General Motors, Hewlett-Packard, Honda, John Deere, Michelin, Nacco Materials Handling Group, Neiman Marcus, Rolls-Royce, Sears, Surface Deployment and Distribution Centers, United Stationers, Visteon Automotive Services	Manufacturing support and subassembly, transportation management, supply chain consulting, dedicated contract carriage, warehousing and distribution, returns management, home delivery, air and ocean freight forwarding, customs brokerage, expedited transportation, project management
5	18	 Schenker Inc. Freeport, N.Y. (Deutsche Bahn AG, Essen, Germany) Heiner Murmann, CEO www.schenkerusa.com	\$2,160(e) \$3,913(e)	2,600	Computers and electronics, aerospace and airlines, health care, retail, consumer goods, furniture, perishables Customers include: N/A	Air and ocean freight forwarding, customs brokerage, transportation management, packaging, order fulfillment, warehousing and distribution, supply chain consulting
6	3	 Schneider National Inc. Green Bay, Wis. Christopher Lofgren, CEO Tom Escott, President, Schneider Logistics www.schneiderlogistics.com	\$2,154(e) \$4,580	21,000	Automotive, consumer products and retail, manufacturing, computers and electronics, food and beverage, chemicals, health care, paper Customers include: Remy International, Dow Chemical, Ford Motor, General Motors, Honeywell, Kimberly-Clark, MillerCoors, PolyOne, Quaker Oats, Shell Oil, Thomson Multimedia	Transportation management, supply chain consulting, dedicated contract carriage, air and ocean freight forwarding, freight brokerage, customs brokerage, intermodal, warehousing and distribution, freight payment and auditing

RANK 2008	RANK 2007	COMPANY	N. AMERICAN REVENUE (in millions)		INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			NET GROSS	EMPLOYEES		
7 	5	Caterpillar Logistics Services Morton, Ill. (Caterpillar Inc.) Steve Larson, President <i>www.catlogistics.com</i>	\$2,121 \$3,150	12,500	Automotive, industrial equipment, manufacturing, mining, aerospace and defense, computers and electronics, consumer durables Customers include: Agco, Bombardier Aerospace, Caterpillar, Daimler, Emerson, Ford Motor, Harley-Davidson, Honeywell, Hyundai, Land Rover, Mazda, Mosaic, Newmont Corp., Saab, U.S. Cellular, Volvo	Warehousing and distribution, transportation management, manufacturing subassembly and materials management, order fulfillment, returned goods management, trade management, supply chain consulting, information technology
8 	4	Ryder System Miami NYSE: R Gregory Swienton, Chairman and CEO <i>www.ryder.com</i>	\$1,867 \$2,818	28,800	Automotive, aerospace, industrial equipment, telecommunications, computers and electronics, food and beverage, building materials, utilities, consumer goods, retail, newspaper distribution Customers include: CVS Pharmacy, General Motors, Haverty's Furniture, Hewlett-Packard, Philips Consumer Electronics, Toyota, Whirlpool, Xerox	Transportation management, supply chain consulting, dedicated contract carriage, air and ocean freight forwarding, freight brokerage, freight payment and auditing, returns management, warehousing and distribution, produce assembly, order fulfillment, service part logistics, customs brokerage, insurance, intermodal, home delivery.
9 	Not Ranked	Pacer International Concord, Calif. Michael Uremovich, Chairman and CEO <i>www.pacer-international.com</i>	\$1,538 \$1,969	1,443	Automotive, food and beverage, retail, paper and printing, consumer durable goods, electronics Customers include: Big Lots, Continental Tire, DFS Group, Ford Motor, General Electric, Osram Sylvania, Faurecia, IKEA, International Paper, JCPenney, Lear, Mariani Packing Co., Nestlé, Scotts Co., Shaw Industries, Sony, S.C. Johnson, Toyota	Intermodal, freight brokerage, ocean freight forwarding, warehousing and distribution, supply chain consulting, transportation management, freight payment
10 	13	APL Logistics Oakland, Calif. (NOL Group, Singapore) Brian Lutt, President <i>www.aplogistics.com</i>	\$1,301(e) \$1,323	N/A	Retail, consumer packaged goods, automotive, computers and electronics Customers include: Colgate-Palmolive, Dow Corning Corp., General Motors, Kellogg Co., Nike, Procter & Gamble, The Gap, Target	Air and ocean freight forwarding, warehousing and distribution, transportation management, supply chain consulting
11 	7	C.H. Robinson Worldwide Eden Prairie, Minn. Nasdaq: CHRW John Wiehoff, Chairman and CEO <i>www.chrobinson.com</i>	\$1,244 \$7,316	7,700	Food and beverage, retail, paper products, manufacturing Customers include: Wal-Mart, Anheuser-Busch, Clorox, Ecolab, Fastenal Co., MackayMitchell Envelope Co., Ocean Spray, Hickory Farms	Freight brokerage, transportation management, air and ocean freight forwarding, supply chain consulting, dedicated contract carriage, warehousing
12 	11	Greatwide Logistics Services Dallas Thomas Hicks, Chairman Raymond Greer, CEO John Simone, COO <i>www.greatwide.com</i>	\$1,045 \$1,244	2,855	Retail, food and beverage, grocery, automotive, chemical Customers include: Wal-Mart, Tyson Foods, IBM, Sysco, UPS, Dow Chemical, Ford Motor, General Motors, General Tire	Dedicated contract carriage, warehousing and distribution, freight brokerage, transportation management
13 	24	Swift Transportation Co. Phoenix Jerry Moyes, Chairman and CEO <i>www.swifttrans.com</i>	\$1,043(e) N/A	N/A	Food and beverage, retail, consumer products, health care, paper products, manufactured goods Customers include: Quaker Oats, Wal-Mart, Target, Dollar Tree, Lowe's, FedEx Corp., Costco, Home Depot, Georgia-Pacific, Kimberly-Clark, Procter & Gamble, Kraft Foods, Michelin	Dedicated contract carriage, intermodal, freight brokerage

RANK 2008	RANK 2007	COMPANY	N. AMERICAN REVENUE (in millions)		INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			NET GROSS	EMPLOYEES		
14 	9	Penske Logistics Reading, Pa. (Penske Truck Leasing Co.) Vince Hartnett, Presiden www.penskelogistics.com	\$932 \$2,868	9,500	Automotive, health care, chemicals, manufacturing, aerospace, consumer goods, retail Customers include: BMW, Bombardier, Cardinal Health, Merck, Whirlpool, Eaton, Ford Motor, DSM, General Motors	Transportation management, warehousing and distribution, supply chain consulting, dedicated contract carriage, air and ocean freight forwarding
15 	15	Werner Enterprises Omaha, Neb. Nasdaq: WERN Greg Werner, CEO Derek Leathers, President, Werner Global Logistics www.werner.com	\$803(e) \$1,027(e)	13,608	Retail, consumer goods, apparel, beverages, energy, food products, paper products, electronics, building materials Customers include: Dollar General, Sears, Target, Procter & Gamble, Wal-Mart, Anheuser Busch, ConAgra, General Mills, Knauf Insulation, Perdue Farms	Dedicated contract carriage, transportation management, intermodal, air and ocean freight forwarding, customs brokerage, freight brokerage, supply chain consulting
16  <small>DEDICATION THAT MOVES YOUR BUSINESS</small>	23	Ruan Transportation Management Systems Des Moines, Iowa John Ruan, Chairman and CEO www.ruan.com	\$738 \$846	5,496	Retail, manufacturing, food and groceries, bulk dairy, automotive, paper and related products, furniture, metals, chemical Customers include: Target, Johnson Controls, Polaris, Birds Eye Foods, California Dairies, Dairy Farmers of America	Dedicated contract carriage, freight brokerage, supply chain consulting, warehousing and distribution
17 	14	NFI Interactive Logistics Cherry Hill, N.J. Sid Brown, CEO Joe Roeder, President www.nfiinteractive.com	\$708(e) \$837(e)	638	Food and groceries, beverage, retail, consumer goods, computers and electronics Customers include: Staples, Trader Joe's, Colgate-Palmolive	Warehousing and distribution, transportation management, dedicated contract carriage, intermodal, supply chain consulting, trade management, equipment leasing, assembly and packaging
18 	8	AmeriCold Logistics Atlanta (Vornado Realty Trust, Crescent Real Estate Equities, Yucaipa Companies) Jos Opdeweegh, CEO www.americoldrealty.com	\$662(e) \$779(e)	N/A	Food and groceries, consumer goods Customers include: ConAgra, General Mills, Gorton's, Heinz, J.R. Simplot, Jack in The Box, Johnson & Johnson, Kraft Foods, Lamb-Weston, McCain Foods, Nestle, Norpac Foods, Pillsbury, Rich Products, Sara Lee	Refrigerated warehousing and distribution, transportation management, facility engineering and design
19 	22	UTi Worldwide Long Beach, Calif. Nasdaq: UTIW Roger MacFarlane, CEO www.go2uti.com	\$656 \$1,460	8,132	Pharmaceutical, retail, apparel, chemical, automotive, computers and electronics Customers include: Estee Lauder, Dow Corning, Home Depot, DuPont, Panasonic, JohnsonDiversey	Air and ocean freight forwarding, customs brokerage, warehousing and distribution, transportation management, order fulfillment, manufacturing subassembly, packaging, freight brokerage, dedicated contract carriage, supply chain consulting, returned goods management, facilities engineering, information technology
20 	20	Expeditors International Of Washington Seattle Nasdaq: EXPD Peter Rose, Chairman and CEO R. Jordan Gates, President www.expeditors.com	\$652 \$1,318	5,220	Automotive and aerospace, chemicals, computers and electronics, retail, oil and energy, health care, telecommunications Customers include: Ace Hardware, Costco, Ford Motor, General Motors, Motorola, Trane	Air and ocean freight forwarding, customs brokerage, transportation management, order fulfillment, warehousing and distribution, project cargo, insurance

RANK 2008	RANK 2007	COMPANY	N. AMERICAN REVENUE (in millions)		INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			NET GROSS	EMPLOYEES		
21 KUEHNE+NAGEL	17	Kuehne + Nagel Contract Logistics Jersey City, N.J. (Kuehne + Nagel International AG, Switzerland) Rolf Altorfer, President <i>www.kn-portal.com.</i>	\$633(e) \$2,911(e)	6,500	Computers and electronics, retail, pharmaceutical and health care, industrial, automotive Customers include: N/A	Ocean and air freight forwarding, customs brokerage, transportation management, warehousing and distribution, supply chain consulting
22 	16	YRC Logistics Overland Park, Kan. (YRC Worldwide) Jim Ritchie, CEO <i>www2.yrclogistics.com</i>	\$590 \$1,011(e)	3,950	Automotive, computers and electronics, consumer goods, cosmetics and personal care, food and groceries, health care, industrial, metals, office equipment, oil and energy, plastics, print and publishing, retail, utilities Customers include: N/A	Warehousing and distribution, transportation management, supply chain consulting, facilities engineering, assembly and packaging, order fulfillment, dedicated contract carriage, freight brokerage, air and ocean freight forwarding, customs brokerage, information technology
23 	21	Ozburn-Hessey Logistics Brentwood, Tenn. (Welsh, Carson, Anderson & Stowe) Scott McWilliams, CEO <i>www.ohl.com</i>	\$506 \$920	6,000	Apparel, automotive, beverages, candy and confections, computers and electronics, food and groceries, health and beauty products, hospital and medical supplies, industrial parts, office supplies, consumer packaged goods Customers include: Abbott Labs, American Italian Pasta, Combe, Container Centralen, DuPont, Dukal, Method Products, Philips-Van Heusen, Remington Arms, Starbucks, Sysco	Warehouse and distribution, transportation management, order fulfillment, air and ocean freight forwarding, freight brokerage, service parts management, returned goods management, customs brokerage, information technology, trade management, parcel shipping
24 	26	Genco Supply Chain Solutions Pittsburgh Dan Sellers, President, Transportation Logistics <i>www.genco.com</i>	\$496 \$722	6,913	Computers and consumer electronics, cosmetics, health care, appliances, food and groceries, pharmaceuticals, home furnishings, apparel, sporting goods, health and beauty, footwear, industrial machinery, chemical, airports, toys, paper products, liquor, publishing, retail, government Customers include: Unilever, Sears, Target, Hershey Co., Dell, Best Buy, Whirlpool, Reebok, Johnson & Johnson, Reckitt Benckiser, Procter & Gamble, Heinz, Alberto Culver, Hewlett-Packard, Crayola, Dick's Sporting Goods, Kimberly-Clark, Levi Strauss, Abbott, Harley-Davidson, Kellogg's, Briggs & Stratton, Pinnacle Foods, Sun Chemical, U.S. Department of Defense	Warehousing and distribution, returned goods management, asset recovery, transportation management, supply chain consulting, parcel management, damaged goods research and facilities engineering
25 	27	Menlo Worldwide Logistics San Mateo, Calif. (Con-way Inc.) Robert Bianco, President <i>www.con-way.com/en/logistics</i>	\$488 \$1,400	4,500	Automotive, computers and electronics, chemicals, aerospace, retail, packaged goods Customers include: AMD, Cicso Systems, Dow Chemical, General Motors, LAM Research, NCR, Ricoh, Sears, Takata Global, Tower Automotive, IBM, Hewlett-Packard, Nike	Transportation management, warehouse and distribution, freight brokerage, dedicated contract carriage, supply chain consulting, assembly and packaging, order fulfillment, returns management
26 	33	TransForce Inc. Saint-Laurent, Quebec TSE: TFI.UN Alain Bedard, Chairman and CEO <i>www.transforce.ca</i>	\$483 N/A	15,860	N/A Customers include: Ford Motor, Electrolux, Staples	Warehousing and distribution, transportation management, freight brokerage, dedicated contract carriage, personnel leasing, waste management

RANK 2008	RANK 2007	COMPANY	N. AMERICAN REVENUE (in millions)		INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			NET GROSS	EMPLOYEES		
27	25	Jacobson Cos. Des Moines, Iowa (Oak Hill Capital Partners) Craig Petermeier, CEO Mark Larson, President <i>www.jacobsonco.com</i>	\$462 \$629	6,000	Consumer goods, food, beverage and grocery, chemicals and hazardous materials, paper, plastics, durable goods, electronics, pharmaceuticals Customers include: American Standard, Barilla Pasta, BASF, Cytec Industries, DuPont, PepsiCo, Sun Chemical, Solutia, Philip Morris USA, Procter & Gamble, R.J. Reynolds Tobacco Co.	Warehousing and distribution, packaging and assembly, manufacturing, dedicated contract carriage, freight brokerage, transportation management, customs brokerage, supply chain consulting, information technology services, freight payment and auditing, industrial staffing
28	35	New Breed Logistics High Point, N.C. Louis DeJoy, CEO <i>www.newbreed.com</i>	\$386 N/A	5,500	Aerospace and government, telecommunications, consumer goods, retail, manufacturing Customers include: Avaya, Boeing, Dematic, Hallmark, Hamilton Sundstrand, Motorola, Nokia, P&G, Pratt & Whitney, Samsung, Siemens Medical, Sony, Sikorsky, U.S. Marine Corps, U.S. Postal Service, U.S. Smokeless Tobacco Brands, Verizon Wireless, ZTE	Warehousing and distribution, returns management, product refurbishment and repair, manufacturing support, service parts logistics, transportation management, supply chain consulting
29	29	Total Logistic Control Holland, Mich. (Supervalu Inc.) Bob Koerner, CEO <i>www.totallogistic.com</i>	\$367(e) N/A	N/A	Food and beverage, retail, consumer products, groceries Customers include: General Mills, Sara Lee, Rich Products, ConAgra, Kraft Foods, Cadmus, Jarden Home Brands, Maple Leaf, Meijer, Georgia-Pacific	Warehousing and distribution, transportation management, dedicated contract carriage, supply chain consulting, assembly and packaging, order fulfillment, returns management
30	30	Cardinal Logistics Management Concord, N.C. (GTCR Golder, Rauner) Vincent McLoughlin, Chairman Tom Hostetler, CEO Jerry Bowman, President <i>www.cardlog.com</i>	\$331 N/A	1,533	Manufacturing, automotive, food services, pulp and paper Customers include: Office Depot, 7-Eleven, Kraftmaid Cabinetry, CHEP, Anderson Windows, Turf Care Supply	Home and job-site delivery, dedicated contract carriage, transportation management, supply chain consulting, warehousing and distribution
31	34	Kenco Logistic Services Chattanooga, Tenn. (Kenco Group) Jim Kennedy III, Chairman <i>www.kenocgroup.com</i>	\$330 \$380	4,000	Automotive aftermarket, apparel, appliances, consumer products, electronics, food, furniture, industrial and medical equipment, paper, pharmaceuticals, retail, steel, textile fibers Customers include: Bristol-Myers Squibb, Cummins, Electrolux, General Mills, GlaxoSmithKline, Mervyns, Stryker Medical, Whirlpool	Warehousing and distribution, transportation management, freight brokerage, freight payment, material handling equipment sales and rental
32	31	U.S. Xpress Enterprises Chattanooga, Tenn. Patrick Quinn, Co-Chairman Max Fuller, Co-Chairman <i>www.usxpress.com</i>	\$316 N/A	11,113	Retail, manufacturing, building products, automotive Customers include: Dollar General, Wal-Mart, Reckitt Benckiser, Formica, Meijer, Coca-Cola, Dollar Tree	Dedicated contract carriage, warehousing and distribution, intermodal
33	37	Ingram Micro Inc. Santa Ana, Calif. Bryan Moynahan, General Manager, Logistics <i>www.ingrammicro.com</i>	\$315(e) N/A	N/A	Computers and electronics, manufacturing, retail Customers include: Tapwave, Microsoft, Impinj Inc.	Warehousing and distribution, packaging, transportation management, assembly, returned goods management, order fulfillment, information technology

RANK 2008	RANK 2007	COMPANY	N. AMERICAN REVENUE (in millions)		INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			NET GROSS	EMPLOYEES		
34	36	Logistics Insight Corp. Warren, Mich. (CenTra Inc.) H.E. Wolfe, CEO <i>www.4linc.com</i>	\$300 \$300	2,777	Automotive, industrial, consumer goods Customers include: Chrysler, Cummins, Ford Motor Co., General Motors, Kodak, Nissan, Xerox	Dedicated contract carriage, air and ocean freight forwarding, warehousing and distribution, manufacturing sub-assembly, container management, residential delivery
35	47	3PD Inc. Marietta, Ga. (Arcapita Inc.) Karl Meyer, CEO Bud Workman, President <i>www.3pd.com</i>	\$275 \$275	597	Appliances, building materials, furniture, electronics Customers include: Ashley Furniture, Federated Stores, General Electric, Home Depot, Lowe's, Sears	Dedicated contract carriage, residential delivery, warehousing and distribution
36	38	ATC Logistics & Electronics Fort Worth, Texas Antony Francis, President <i>www.atcle.com</i>	\$268(e) \$294	3,000	Telecommunications, consumer electronics, automotive Customers include: AT&T, General Motors, LG, Nokia, Palm, Pantech, TomTom	Warehousing and distribution, order fulfillment, packaging, electronics repair and testing, returned goods management, asset recovery
37	46	England Logistics Salt Lake City, Utah (C.R. England Inc.) Dean England, CEO Sean Snow, President <i>www.Englandlogistics.com</i>	\$265 \$635	1,094	Food and beverages, retail, sporting goods Customers include: Coca-Cola, Wal-Mart, The Sports Authority, Frito-Lay, Nestlé	Dedicated contract carriage, freight brokerage, transportation management, warehousing, air and ocean forwarding, intermodal
38	39	Maersk Logistics Madison, N.J. (A.P. Moller-Maersk Group, Copenhagen) Michael White, President <i>www.maersklogistics.com</i>	\$250(e) \$800(e)	N/A	Retail, footwear, apparel, furniture, building materials, consumer electronics and appliances, food and beverages, health care, chemicals Customers include: Wal-Mart, Abu Dhabi Polymers	Ocean and air freight forwarding, transportation management, warehousing and distribution, customs brokerage, supply chain consulting
39	10	FedEx Corp. Memphis, Tenn. NYSE: FDX Tom Schmitt, President FedEx Global Supply Chain Services <i>www.fedex.com</i>	\$246(e) \$790(e)	700	Automotive, computers and electronics, health care, retail Customers include: General Motors	Customs brokerage, air and ocean freight forwarding, freight brokerage, warehousing and distribution, order fulfillment, freight management, international trade consulting
40	43	Hub Group/Unyson Logistics Downers Grove, Ill. Nasdaq: HUBG David Yeager, CEO Mark Yeager, President <i>www.hubgroup.com</i>	\$232 \$1,658	1,492	Retail, food and beverage, apparel, electronics, automotive, consumer goods Customers include: Sears, Target, Kraft Foods, Hussman, Unilever, Procter & Gamble, Home Depot, Reckitt Benckiser PLC, Diageo PLC	Intermodal, freight brokerage, transportation management, supply chain consulting

RANK 2008	RANK 2007	COMPANY	N. AMERICAN REVENUE (in millions)		INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			NET GROSS	EMPLOYEES		
41 	41	NYK Logistics Long Beach, Calif. (NYK Group, Tokyo) Yutaka Miyaji, CEO Thomas Perdue, Chief Operating Officer <i>www.nyklogistics.com</i>	\$220(e) \$1,000(e)	1,600	General merchandise and specialty retail, consumer electronics, automotive, food and beverage, health care, chemicals, building materials Customers include: Target, JCPenney, Procter & Gamble, Sony, Dollar Tree, Puma, Home Depot, Lennox, Ford Motor Co., Wal-Mart, Kohl's	Transportation management, intermodal, freight brokerage, warehousing and distribution, air and ocean freight forwarding, returns management, dedicated contract carriage, supply chain consulting
42 	45	DSC Logistics Des Plaines, Ill Ann Drake, CEO <i>www.dsclogistic.com</i>	\$210 N/A	2,000	Food and groceries, consumer goods, computers and electronics, paper, health care Customers include: Cardinal Health, Kellogg Co., Kimberly-Clark, J.M. Smucker, MeadWestvaco, Yamaha	Warehousing and distribution, packaging, order fulfillment, transportation management, supply chain consulting, information technology
43 	44	BDP International Philadelphia Richard Bolte Jr., CEO <i>www.bdpinternational.com</i>	\$201(e) \$1,600(e)	2,300	Chemicals, retail, consumer goods, machinery Customers include: Bayer, Cargill, Carrier, ConocoPhillips, Dow Chemical, DuPont, Heineken USA, Honeywell, Johnson & Johnson, Marks & Spencer, Revlon, Rohm & Haas, Trek Bicycle, Wacker	Air and ocean freight forwarding, customs brokerage, warehousing and distribution, order fulfillment, project management, supply chain consulting
44 	49	Saddle Creek Corp. Lakeland, Fla. David Lyons, Chairman Clifford Otto, President <i>www.saddlecrk.com</i>	\$172 \$178	1,600	Retail, food and grocery, beverage, consumer goods, paper, alcohol, tobacco, electronics, health and beauty care Customers include: Anheuser-Busch, Arizona Beverage Co., Coca-Cola, Coty Inc., Dial Corp, Del Monte Foods, International Paper, Philip Morris, Pepsi-Cola North America, Quaker Oats, Sam's Club, Scotts Co., Walt Disney World	Warehousing and distribution, transportation management, contract packaging
45 	19	Landstar System Jacksonville, Fla. Henry Gerkins, CEO <i>www.landstar.com</i>	\$167 \$642	1,300	Building materials, industrial equipment, retail, food and beverage, computers and electronics, plastics and fibers, printing and publishing, automotive Customers include: N/A	Freight brokerage, intermodal, air and ocean freight forwarding, warehousing, transportation management
46 	48	Averitt Express Cookeville, Tenn. Gary Sasser, President <i>www.averittexpress.com</i>	\$157 \$223	N/A	Automotive, retail, food products, utilities, computers and electronics, apparel, building materials Customers include: BMW, International Automotive Components, Cracker Barrel, Dollar General, Lexmark, Mercedes-Benz, Saturn, Honda, Shoe Carnival, Vanity Fair, Osh Kosh B'Gosh, Home Depot, Nissan, Dell, General Electric	Transportation management, dedicated contract carriage, warehouse and distribution, air and ocean freight forwarding, freight brokerage, intermodal, supply chain consulting, customs brokerage
47 	50	Kane Is Able Inc. Scranton, Pa. Eugene Kane Sr., Chairman Richard Kane, CEO Harry Drajpuch, Chief Operating Officer <i>www.kaneisable.com</i>	\$153 N/A	1,280	Food and beverage, confectionary, retail, apparel, consumer goods, health care Customers include: Sanofi Aventis, E&J Gallo Winery, Hershey Foods, Kimberly-Clark, Kraft Foods/Nabisco, Pennsylvania Liquor Control Board, Playtex, Procter & Gamble, Sam's Club, Wal-Mart Stores, PepsiCo	Warehousing and distribution, packaging, dedicated contract carriage

RANK 2008	RANK 2007	COMPANY	N. AMERICAN REVENUE (in millions)		INDUSTRY EXPERTISE/KEY CUSTOMERS	DESCRIPTION OF SERVICES
			NET GROSS	EMPLOYEES		
48  <small>Advancing Cross-Border Trade</small>	40	Livingston International Inc. Toronto TSX: LIV.UN Peter Luit, CEO www.livingstonintl.com	\$140(e) \$330(e)	3,250	Retail, computers and electronics, chemical, industrial equipment Customers include: Sears, Starbucks, Purolator Courier, GTI Canada, Future Shop, Eddie Bauer, Dow Chemical	Customs brokerage, air and ocean freight forwarding, freight brokerage, warehousing and distribution, trade show and event management, intermodal, information technology
49  <small>International driven by pride</small>	Not Ranked	FMI International Carteret, N.J. (Summit Management Group) Robert O'Neill, CEO www.fmiint.com	\$120 N/A	700	Apparel, retail, consumer packaged goods Customers include: Jones Apparel Group, VF Corp., Under Armour, Macy's, Sears	Warehousing and distribution, order fulfillment, assembly and packaging, intermodal, air and ocean freight forwarding, supply chain consulting
50  <small>WORLDWIDE LOGISTICS</small>	Not Ranked	TransGroup Worldwide Logistics Seattle Ron Lee, President North America www.transgroup.com	\$114(e) \$250	1,100	Automotive, apparel and retail, wine and vineyard, medical equipment, marine and aviation, film and entertainment, printed material and packaging, telecommunications and electronics Customers include: N/A	Air and ocean freight forwarding, customs brokerage, warehousing and distribution, asset recovery, project cargo

(e) = Estimate